

2018-2019 Sequoia APT Budget Final Approved 6/28/18	Budgeted Revenue	Budgeted Expense	Budgeted Net Income	Actual Revenue	Actual Expense	Actual Net Income	2017-2018 Net Income	2016-2017 Net Income	2015-2016 Net Income
<b>CONTRIBUTION AND GIFTS</b>									
Donation Drive (Fall Giving, Company Match)	15,050.00	50.00	15,000.00	0.00	0.00	0.00	16,330.97	20,113.87	17,248.05
<b>FUNDRAISING</b>									
<b>Active Fundraisers</b>									
<b>Events</b>									
Fall Book Fair	7,500.00	6,500.00	1,000.00	0.00	0.00	0.00	1,804.02		
Penny Wars (Fall Book Fair)	0.00	0.00	0.00	0.00	0.00	0.00	0.00		
Classroom Baskets	6,000.00	250.00	5,750.00	0.00	0.00	0.00	6,079.02	9,523.96	6,311.41
Used Book Fair (incl. Pastries with Parents)	1,200.00	0.00	1,200.00	0.00	0.00	0.00	1,406.74	1,482.77	1,741.55
Parents Night Out (Includes sponsors)	3,000.00	2,500.00	500.00	0.00	0.00	0.00	2,671.69	1,229.77	0.00
Sweetheart Dance	2,500.00	600.00	1,900.00	0.00	0.00	0.00	2,374.31		
<b>Contracted</b>									
Ultra Fun Run	30,000.00	1,500.00	28,500.00	0.00	0.00	0.00	34,941.70	24,834.20	25,741.69
Ultra Fun Run - Teacher Contribution (10%)	0.00	3,500.00	0.00	0.00	0.00	0.00	(4,980.60)		
Silent Auction	10,000.00	2,500.00	7,500.00	0.00	0.00	0.00	2,556.90	8,772.15	17,183.10
Sequoia Scrip Gift Cards/Presto Pay	14,000.00	13,000.00	1,000.00	0.00	0.00	0.00	1,292.63	1,326.99	3,970.05
<b>ACTIVE FUNDRAISERS TOTAL</b>	<b>74,200.00</b>	<b>30,350.00</b>	<b>47,350.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>48,146.41</b>		
<b>Passive Fundraisers</b>									
<b>In House</b>									
Marquee	1,500.00	0.00	1,500.00	0.00	0.00	0.00	2,010.00	1,600.00	1,450.00
<b>Venues</b>									
5 Guys	0.00	0.00	0.00	0.00	0.00	0.00	0.00	135.03	77.48
California Pizza Kitchen	0.00	0.00	0.00	0.00	0.00	0.00	166.14	300.14	0.00
McTeacher Night	0.00	0.00	0.00	0.00	0.00	0.00	0.00	669.91	546.95
OHSO	0.00	0.00	0.00	0.00	0.00	0.00	400.00	0.00	0.00
Yumberry	0.00	0.00	0.00	0.00	0.00	0.00	75.00	0.00	0.00
Peter Piper Pizza	0.00	0.00	0.00	0.00	0.00	0.00	706.95	503.26	677.43
VIG	0.00	0.00	0.00	0.00	0.00	0.00	79.83	34.00	0.00
Portillos	0.00	0.00	0.00	0.00	0.00	0.00	105.00	0.00	0.00
MOD Pizza	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Baked Bear	0.00	0.00	0.00	0.00	0.00	0.00	65.79	126.00	0.00
Macayos	0.00	0.00	0.00	0.00	0.00	0.00	0.00	104.50	0.00
Chick-fil-a	0.00	0.00	0.00	0.00	0.00	0.00	336.04	447.85	0.00
Papa John's	0.00	0.00	0.00	0.00	0.00	0.00	80.00	0.00	0.00
Blaze Pizza	0.00	0.00	0.00	0.00	0.00	0.00	90.00	0.00	0.00
My Pie (Sweetheart Dance)	0.00	0.00	0.00	0.00	0.00	0.00	40.00	0.00	0.00
My Pie Night II	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
Mom's Night Out - Roadhouse Cinemas	0.00	0.00	0.00	0.00	0.00	0.00	638.00	0.00	0.00
Kendra Scott	0.00	0.00	0.00	0.00	0.00	0.00	459.08	744.89	0.00
The Living Room	0.00	0.00	0.00	0.00	0.00	0.00	108.00	0.00	0.00
	0.00	0.00	0.00	0.00	0.00	0.00			
	0.00	0.00	0.00	0.00	0.00	0.00			
<b>Retail</b>									
Amazon	250.00	0.00	250.00	0.00	0.00	0.00	261.91	370.61	272.45
E-Scripts (Kroger)	1,000.00	0.00	1,000.00	0.00	0.00	0.00	1,049.38	1,371.73	1,315.90
<b>PASSIVE FUNDRAISERS TOTAL</b>	<b>2,750.00</b>	<b>0.00</b>	<b>2,750.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>6,229.32</b>		
<b>ALL FUNDRAISING TOTAL</b>	<b>76,950.00</b>	<b>30,350.00</b>	<b>50,100.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>54,375.73</b>		

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<b>Community Events</b>									
Fall Book Fair Donut Event	0.00	200.00	(200.00)	0.00	0.00	0.00	(171.38)	0.00	0.00
Glow Lights (Fall)	2,000.00	1,500.00	500.00	0.00	0.00	0.00	0.00	(63.42)	824.53
Talent Show/Greasepaint (Fall)	650.00	0.00	650.00	0.00	0.00	0.00	654.00	725.40	776.00
Art walk (Spring)	900.00	100.00	800.00	0.00	0.00	0.00	645.00	1,409.59	893.44
Movie Night (Spring)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	(362.98)	523.29
Western Roundup (Fall)	9,000.00	5,500.00	3,500.00	0.00	0.00	0.00	4,633.55	3,736.85	2,306.98
Young Author's Day (Spring)	0.00	50.00	(50.00)	0.00	0.00	0.00	0.00	0.00	0.00
<b>COMMUNITY EVENTS TOTAL</b>	<b>12,550.00</b>	<b>7,350.00</b>	<b>5,200.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>5,761.17</b>		
<b>Other Income</b>									
Money Market Interest	6.00	0.00	6.00	0.00	0.00	0.00	7.09	2.52	0.41
<b>Services</b>									
Back to School Supplies	500.00	500.00	0.00	0.00	0.00	0.00	(409.66)	154.69	1,312.16
Online Directory	0.00	650.00	(650.00)	0.00	0.00	0.00	0.00	(198.00)	292.00
Spirit Merchandise	1,000.00	750.00	250.00	0.00	0.00	0.00	289.00	36.37	522.30
Recycled Goods	50.00	0.00	50.00	0.00	0.00	0.00	42.30	105.29	63.00
Yearbook	8,000.00	6,500.00	1,500.00	0.00	0.00	0.00	1,574.00	1,879.75	1,990.00
<b>SERVICES TOTAL</b>	<b>9,550.00</b>	<b>8,400.00</b>	<b>1,150.00</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>			
<b>APT Gifts</b>									
5th Grade Gift for Sequoia	0.00	500.00	(500.00)	0.00	0.00	0.00	(587.00)	0.22	(349.16)
Classroom Communicators	0.00	375.00	(375.00)	0.00	0.00	0.00	(875.00)	(125.00)	(1,200.00)
Classroom Contributions	0.00	9,000.00	(9,000.00)	0.00	0.00	0.00	(7,436.44)	(10,147.13)	(12,072.85)
NEW: Scholastic News Subscription	0.00	800.00	(800.00)	0.00	0.00	0.00	0.00	0.00	0.00
Principal Activities	0.00	500.00	(500.00)	0.00	0.00	0.00	(133.82)	(500.00)	(400.00)
<b>APT GIFTS TOTAL</b>	<b>0.00</b>	<b>11,175.00</b>	<b>(11,175.00)</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>(9,032.26)</b>		
<b>APT Donations</b>									
NEW: CHAPTS - Project Grad	0.00	100.00	(100.00)	0.00	0.00	0.00	(100.00)	0.00	0.00
Other Donation Requests (e.g., Spc Kid Field Day)	0.00	250.00	(250.00)	0.00	0.00	0.00	(100.00)	0.00	0.00
Chaparral Senior Scholarship	0.00	1,000.00	(1,000.00)	0.00	0.00	0.00	(1,000.00)	(1,000.00)	0.00
<b>DONATIONS TOTAL</b>	<b>0.00</b>	<b>1,350.00</b>	<b>(1,350.00)</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>(1,200.00)</b>	<b>(1,000.00)</b>	<b>0.00</b>
<b>Hospitality</b>									
Angel Tree	0.00	100.00	(100.00)	0.00	0.00	0.00	(84.97)	0.00	0.00
APT Meetings	0.00	100.00	(100.00)	0.00	0.00	0.00	0.00	(255.90)	(190.86)
Feast Expense	0.00	100.00	(100.00)	0.00	0.00	0.00	0.00	(168.67)	(120.44)
Meet and Great	0.00	250.00	(250.00)	0.00	0.00	0.00	(195.00)	(193.53)	(97.02)
New Family BBQ	0.00	200.00	(200.00)	0.00	0.00	0.00	0.00	(156.40)	(155.29)
Teacher Appreciation	0.00	1,700.00	(1,700.00)	0.00	0.00	0.00	(1,548.46)	(1,018.71)	(1,261.94)
Boo Hoo Breakfast	0.00	100.00	(100.00)	0.00	0.00	0.00	(75.70)	(14.28)	(110.49)
<b>HOSPITALITY TOTAL</b>	<b>0.00</b>	<b>2,550.00</b>	<b>(2,550.00)</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>			

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<b>SERVICES</b>									
Health Screening	0.00	150.00	(150.00)	0.00	0.00	0.00	(189.07)	(229.50)	(195.85)
Testing snacks	0.00	600.00	(600.00)	0.00	0.00	0.00	(474.47)	(668.02)	(590.29)
<b>SUSD SALARY SUBSIDIES</b>									
Aide Salaries (Carnahan, Finigian, Young, Rossman)	0.00	15,000.00	(15,000.00)	0.00	0.00	0.00	(27,000.00)	(13,500.00)	(27,000.00)
<b>Grade Level Enrichment Program</b>									
<i>Kinder</i>	0.00	400.00	(400.00)	0.00	0.00	0.00	(399.63)	(397.67)	
<i>1st grade</i>	0.00	400.00	(400.00)	0.00	0.00	0.00	(381.15)	(273.00)	
<i>2nd grade</i>	0.00	300.00	(300.00)	0.00	0.00	0.00	(300.00)		
<i>3rd grade</i>	0.00	0.00	0.00	0.00	0.00	0.00	(591.03)	(819.00)	
<i>4th grade</i>	0.00	300.00	(300.00)	0.00	0.00	0.00	(275.77)		
<i>5th Grade</i>	0.00	300.00	(300.00)	0.00	0.00	0.00	(284.72)	(258.00)	
Art Masterpiece	0.00	600.00	(600.00)	0.00	0.00	0.00	(570.16)	(223.37)	(110.14)
Math Program (Moby Max)	0.00	700.00	(700.00)	0.00	0.00	0.00	(699.00)	(699.00)	0.00
Rosetta Stone Headsets	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	614.81
Rosetta Stone Lang Program	2,000.00	13,975.00	(11,975.00)	0.00	0.00	0.00	(11,249.42)	(12,252.65)	0.00
Chromebooks	0.00	0.00	0.00	0.00	0.00	0.00	(3,701.46)	(12,252.65)	0.00
<b>SERVICES TOTAL</b>	<b>2,000.00</b>	<b>32,725.00</b>	<b>(30,725.00)</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>			
<b>Operating Expenses:</b>									
Marketing	0.00	500.00	(500.00)	0.00	0.00	0.00	(387.28)	(507.26)	(480.92)
Website/Online Systems-Sponsor	0.00	600.00	(600.00)	0.00	0.00	0.00	(388.70)	(697.36)	197.19
Bank Charges/Fees	0.00	100.00	(100.00)	0.00	0.00	0.00	(25.98)	(252.43)	(297.00)
APT Facility Upgrades	0.00	50.00	(50.00)	0.00	0.00	0.00	0.00	(590.11)	0.00
Insurance Policy	0.00	600.00	(600.00)	0.00	0.00	0.00	(540.00)	0.00	(531.00)
Payment Processing Fees (PayPal, TypeForm)	0.00	600.00	(600.00)	0.00	0.00	0.00	(534.02)	(517.34)	(424.03)
Postage/Printing	0.00	100.00	(100.00)	0.00	0.00	0.00	(28.03)	(69.48)	(24.01)
Professional Fees / Dues (CPA and Attorney)	0.00	1,500.00	(1,500.00)	0.00	0.00	0.00	(570.00)	(1,661.00)	(675.00)
General Supplies and Software (Quickbooks)	0.00	1,500.00	(1,500.00)	0.00	0.00	0.00	(742.14)	(420.16)	(352.70)
<b>OPERATING EXPENSES TOTAL</b>	<b>0.00</b>	<b>5,550.00</b>	<b>(5,550.00)</b>	<b>0.00</b>	<b>0.00</b>	<b>0.00</b>	<b>(3,216.15)</b>		
<b>2018-2019 ESTIMATED TOTAL</b>	<b>\$ 116,106.00</b>	<b>\$ 99,500.00</b>	<b>\$ 20,106.00</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ -</b>			