



Ana B. Hinojosa

Executive Director, Trade Remedy and Law Enforcement
Office of Trade (OT) - Customs and Border Protection

Ana Hinojosa is originally from South Texas and serves as the Executive Director for Trade Remedy and Law Enforcement at U.S. Customs and Border Protection, where she is responsible for threat assessment units, special investigations and enforcement programs focused on detecting, deterring, and disrupting illicit trade, with special emphasis on Forced Labor violations, evasion of special tariff cases, and civil penalties.

She is a seasoned Customs expert, having served in many leadership positions in the Customs arena for over 33 years. This includes leadership positions in various field locations in the US and an elected post at the World Customs Organization as the Director, Compliance and Facilitation.

During her time at the WCO, she led the directorate that is responsible for assisting WCO Members in implementing effective and efficient controls, ensuring fair and accurate revenue collection, and protecting society by intercepting and suppressing illicit and criminal activities. The directorate has the twin goal of securing and facilitating legitimate global supply chains through the simplification and harmonization of Customs procedures. In order to accomplish this, the Directorate, working with WCO Members, develops international standards covering all aspects of trade processes, which encompass the cross border movement of people and goods, and manages a number of international conventions.

Throughout her career with CBP, she held a number of leadership positions in a several different geographic locations in the United States. Although she served most of her career along the US/Mexico land border, she also served in several key leadership positions overseeing major airport operations in the Los Angeles, California, Las Vegas, Nevada, and Dallas/Fort Worth, Texas areas. Following her service as the Director, Field Operations (Regional Director) in the El Paso, Texas region, she served as the Deputy Assistant Commissioner for International Affairs, in Washington, DC through December 2015.

She is a current member and Past President of Executive Women in Government, which is an organization that focuses on helping women in middle-upper level management positions reach Executive level positions in the US Government.

She is fluent in English and Spanish, and is currently learning French.