

# 9<sup>th</sup> Way Solutions



## What Is the 9<sup>th</sup> Way?

Hunter S. Thompson—American journalist and author—has proposed that if you think you have a choice of eight pre-defined paths to follow, and that you can't see any real purpose in any of the eight, then you must find a ninth way.

9<sup>th</sup> Way Solutions is committed to working with our clients to provide next-generation, results-oriented technology powered by creative people with the talent to always see the better path.

Where most large companies claim to operate with a “small business mindset” as it relates to maneuverability, 9<sup>th</sup> Way Solutions is a new company that can draw on the wisdom of its core team of thought leaders to operate immediately on a large scale.

[www.9th-Way.com](http://www.9th-Way.com)

9<sup>th</sup> Way Solutions is an emerging Service-Disabled, Veteran-Owned Small Business (SDVOSB) committed to working with our clients to provide next-generation, results-oriented technology—on time and under budget—in health IT, infrastructure design and build, cybersecurity, cloud solutions, and data analytics.

**Classification:** Service-Disabled, Veteran-Owned Small Business

**DUNS:** 081237685

**CAGE Code:** 83YG6

**NAICS:** 541199, 541512, 541513, 541519, 541611, 541620, 541715

**GSA Schedule 70 Contract Number:**

47QTCA19D003H: SIN 132-51 Information Technology (IT) and Professional Services

**Established:** 2018

**Headquarters:** Fairfax, Virginia

**For more information, contact:**

Nancy Van Balen

[nvanbalen@9th-way.com](mailto:nvanbalen@9th-way.com)

703-403-5392

## CORE CAPABILITIES

**Cybersecurity.** Our trained and certified cybersecurity professionals provide integrated cybersecurity solutions that protect critical infrastructures, improve information security controls, and manage large-scale cyber and information assurance (IA) security programs. Our FISMA portfolio reviews, analysis, and recommendations guide our customer's cybersecurity strategy to comply with Government mandates, including defense and civilian agencies. We leverage DevSecOps in all our solutions to push security to the forefront—speeding up delivery and ensuring more secure solutions.

**Cloud Solutions.** We offer on-premise, fully outsourced, or hybrid cloud services that are tailored specifically for our public sector clients, with a suite of service offerings that protect the security of information and adhere to FISMA (Low, Moderate, High) or FedRamp and HIPAA compliance requirements. Our service architecture and management tools give clients a range of benefits that result in lower costs, higher security, increased automation, and improved performance.

**Systems and Software Engineering.** We perform software development lifecycle (SDLC) design, development, implementation, maintenance, as well as distributed, Agile development underpinned by a strong DevOps culture. We coordinate and administer application environments, including development, integrated testing, staging, certification testing, training, and production environments. We support clinical, administrative, infrastructure (middleware), integration, and IAM services, using client-server, web-based architectures, mobile, and cloud computing architectures.

**Optimized Resource Performance.** Our software and business intelligence designs include identifying and developing opportunities to eliminate the need for staff to perform repetitive, simple activities through use of bots, or to enhance and improve user experience with chatbots or intuitive, data-driven prompts that improve quality and reduce user stress.

**Analytics.** We provide business intelligence and analytics solutions to meet a range of needs from basic data integration, business analytics and intuitive graphical analyses,

through AI and machine learning tools to develop advanced statistical models on both structured and unstructured data. We evaluate, recommend, and implement business intelligence solutions comprising natural language processing, latent semantic indexing, machine learning, and other artificial intelligence techniques and models.

**Enterprise IT Service Management.** We deliver network engineering and operations support, as well as program management and enterprise infrastructure services to Government agencies—both defense and civilian—thus improving customer satisfaction, reducing costs, and increasing the consistency and predictability of service delivery while increasing operational maturity. We implement and maintain enterprise-level WANs, reduce infrastructure support costs, improve manageability of the network, and secure the enterprise against cyber-attacks using a common set of concepts, processes and tools within the organization.

**Infrastructure Design and Build.** We manage information technology planning, design, build-out, and implementation activities associated with large-scale projects of national importance. We provide all network cabling and termination (cable and fiber); server, rack, and cabinet installation; and physical security equipment installation. As needed, we furnish all necessary supplies and provide warranties for all cables, equipment, hardware, and tools associated with the installation.

## LEADERSHIP TEAM

**Melissa Chapman** has led a number of successful Government and private-sector projects, many of which have had lasting impact on the evolution of health information technology. Throughout her career, she has demonstrated a significant capacity to understand complex problems; deconstruct those problems into their technology, process, and staffing components; and develop feasible, reliable solutions that address those problems in a sustainable way. Melissa's career highlights include Vice President at Salient CRGT, Vice President at General Dynamics Information Technology (GDIT), Principal at Booz Allen Hamilton, and Chief Information Officer for both the Food and Drug Administration and the Department of Health and Human Services.

**Willard Williams** has provided operational leadership on critical Federal enterprise IT programs for more than 25 years for companies that include HP Enterprise Services, AECOM, and Unisys. He served as Vice President at both Triple-i and Salient CRGT, where he led a team of 330 professionals at the U.S. Citizenship and Immigration Services (USCIS) providing End User Services support for 25,000 Federal employees. As Director of Operations for the ESA III program, he led more than 200 personnel at HP Enterprise Services in providing Enterprise IT services for the Bureau of Alcohol, Tobacco, Firearms and Explosives. Will brings not only proven operational prowess, but also a razor-sharp mission focus on customer problems.