

The SAM Club – Providing Independent Software Asset Management consultancy services is our business. We are not a software reseller. We work for our clients taking the time to understand what is currently owned, what is installed and future plans, providing valuable, objective and unbiased advice tailored to suit their requirements.

We cover all vendors licensing and work with you on procurement of new software & renewals of existing software. We have many contacts that can help provide competitive quotes as well as offer specialised technical services.

We offer two options for our Managed Service which is charged on a quarterly fee basis.

- Standard contracted package of services: -
 - Maintenance of an Excel SAM Workbook to summarise your licenses owned, their support & maintenance status and usage
 - Regular meetings to review your SAM Workbook with upcoming renewals and assistance with new license requirements & purchases including new technology planning, budgetary costs and quotations
 - Liaison with software vendors and resellers
 - Management of licensing & maintenance/support renewals, budgetary costs and quotations
 - On-going Health Checks on vendors' licensing Portals
 - Assistance with licensing queries
 - Liaison with software vendors & resellers
 - Microsoft Audits (Light touch - Deployment Summary)
 - Microsoft Software Assurance benefits – regular review to ensure you are utilising your entitlements
 - Potential Resale of unwanted/redundant Microsoft Licenses
- Compliance Service (includes the Standard Service), plus: -
 - Entrance into the Microsoft SAM Compliance program. Why wait to be audited? We do it on a voluntary basis for our clients (every 2 years)
 - Management of your Software Assets via a SAM Tool (e.g. Snow Software, Flexera etc)

As a club – every member pays a fair and reasonable fee. You know exactly what to budget for.

If your organisation is based in the UK and between 100 and 2000 employees, then you are an ideal fit for our Managed Services.

About The SAM Club:

Established in 2010, The SAM Club provides an independent software asset management (SAM) service to assist Heads of IT manage their software licensing.

The SAM Club covers all vendors licensing and working with our clients on procurement of new software & renewals of existing software. We have an extensive contact base to ensure our clients receive competitive quotes as well as introductions to specialised technical services as required.

The SAM Club is independent; we do not resell any software so our advice is always unbiased.

Contact us to find out more about how we can help you: info@thesamclub.co.uk