



Low cost high performance
Management Consultants

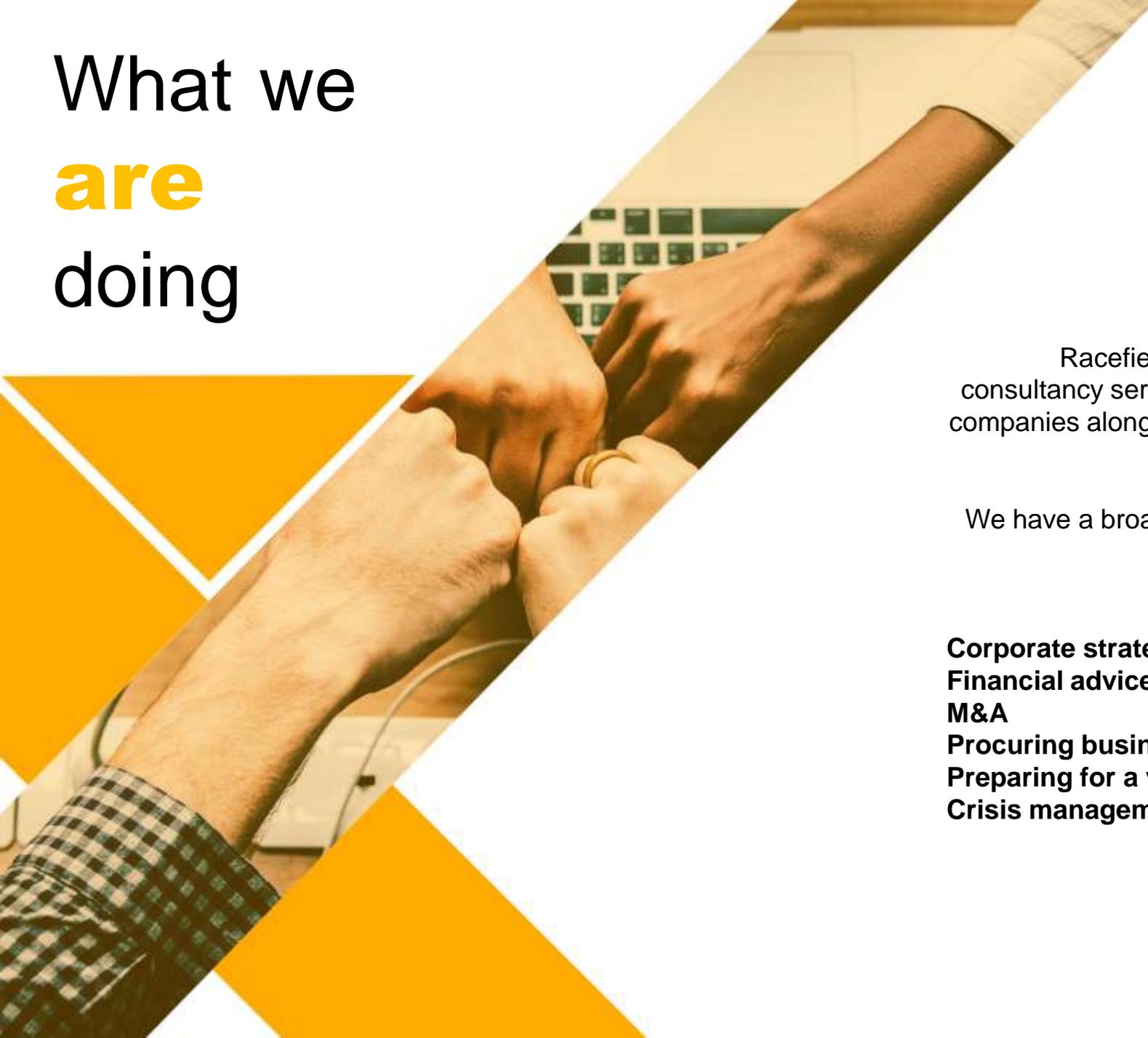




“We are on a mission to offer the best management consultancy service that we can at the lowest possible price to our clients. If you have a tech project or company we are the team you want in your corner.”

David Gammond – CEO

What we **are** doing



Racefields offers low cost high performance management consultancy services to our clients. We focus on tech projects and companies along with property funders and traders, and renewable energy businesses.

We have a broad based highly experienced team at your disposal advising on:

Corporate strategy

Financial advice

M&A

Procuring business from government and local councils

Preparing for a venture capital or venture debt fund raise

Crisis management and financial problems



You can tap into our management experts at any time to support your decision making process.

Access our team via:

Phone

Email

Video conferencing

Audio conferencing

We love meeting and discussing business with our clients in person so we always welcome the opportunity to visit your company premises.

We are available inside and outside of office hours every day of the week.

Contact us at any time to arrange a call back, video or audio conference or a meeting.

Checking out the track

We read as many blogs and newsletters relating to tech investing that we can. It's a great way to discover what is on the way up and what is on the way out. We are members of Manchester Digital and we attend as many events as possible to network with tech entrepreneurs. Picking up bits of information from a room full of tech developers can be a very valuable resource when making investment decisions.

The tech sector is fast moving and we spend the time and effort to keep on top of where it is moving to. Government policy can make a huge difference to the future of any technology, that is why we have an ex Cabinet Minister on our team to give us an understanding of what is driving legislation and government policy. Tech is often supported by financial incentives so we always look for grants, tax relief and benefits in kind.

What does it **cost?**

The initial consultation is free of charge.

We charge on a pay-as-you-go basis which means you only pay when you utilise our services.

The base rate is £130 plus VAT per half hour or part of.

If you prefer we can provide a fixed price quotation for a particular job or contract.



David Gammond CEO

David leads the team at Racefields and has been in corporate finance for over thirty years, and in the tech business for nearly forty years. Over that time he has been involved in a considerable number of projects ranging from property finance to peptide and protein prediction software, from renewable energy to supplying super-minicomputers to the manufacturing sector. He worked selling Apple computers when they launched in the UK and was involved with one of the first AI systems being developed at the time through Norsk Data's joint venture with Racal Electronics, Racal Norsk.

David is passionate about developing and implementing tech. He explains, "Tech gives society massive advantages. It can empower people giving them unprecedented opportunities for both wealth creation and personal development. I think that technologies such as machine learning, open information exchange, block chain, big data and proactive medical intervention are incredibly exciting. What a great time to be in the tech industry!".

Nicola Fernandes

COO

Nicola started her career in the retail sector first on the shop floor quickly moving up to promotional origination and design. She joined Racefields in 2010 as both a creative designer and in administration. Nicola blends high level administration with the creativity required to conceive of and then develop projects for Racefields and for our clients. She also has overall responsibility for finance and compliance. She is registered with the FCA for CF1, CF10 and CF11.

“Tech offers opportunities to both men and women, young and old, of any race and culture. I consider myself a tech entrepreneur, I understand what it takes to build a web based service and then to engage clients to that service. That is why I enjoy working with clients who are developing their tech business”.





Karl Fernandes CTO

Karl left Sunderland University with a bachelors of science degree in computer applications. He spent his early career at Flextronics where he worked on and repaired computer mother boards, hard drives and CPUs.

In 2011 Karl entered the renewable energy industry designing a database for highly distributed assets across the U.K. He also worked on remote monitoring of assets including maintenance and servicing. He was instrumental in the creation and running of a large domestic solar PV portfolio. At the end of 2018 Karl entered corporate finance focusing on tech projects and companies. In his current role he searches out potential business opportunities and matches clients with funders.

“Computer processing power is increasing at an exponential rate and with it comes the opportunity to develop products and services that we could of only imagined a few years ago. I enjoy working with clients who take advantage of this newly available processing power to build industry leading businesses”.

The Team



Phil Woolas is a British politician and businessman based in London and Manchester. In 1997, Phil was elected as Labour MP for Oldham East and Saddleworth. He joined the Tony Blair Government in 1999 and in 2008 he was promoted to be the Minister of State for Immigration and Treasury.



Paul Thompson is the founding partner of Prosper Capital LLP and has been involved in raising capital to support young businesses for the last 25 years. He was a founder of Dover Street Capital Limited in 2001 that raised over £60 million for film and commercial property funds



Max Chmyshuk is our London-based finance professional with over 15 years' experience across corporate and investment banking, structured finance, alternative credit, and financial technology. He has worked for organisations such as Citigroup, Gazprombank, Dresdner Kleiwort and ING



Brian Baker has over twenty-five years' experience and involvement in the bridging and short-term property funding market both as a commercial broker and as a lender. Brian is also experienced in asset backed finance and venture debt structuring for clients.



Angus Thompson is a financial services lawyer who worked at law firms Herbert Smith, Bird & Bird and Howard Kennedy before moving in-house to Capita plc as Head of Legal for Capita's financial services division. He has experience of FCA regulated work both listed and unlisted as well as private equity and a diploma in EIS.

Other **services**

We offer an number of services to our clients:

Venture capital – Focusing on tech projects and companies. Equity investment from £100K upwards.

Venture debt – Tech, property and renewable energy assets. Debt investment from £500K upwards.

ESG Fund promotion – Seeking funding for ESG managers from local council pension funds and other public sources.

Racefields.tech

low cost high performance

We want to meet you first.

Before we enter into a management consultancy agreement we want to meet up and decide between us what the work will include and the results you are expecting. Contact us and lets get started.

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