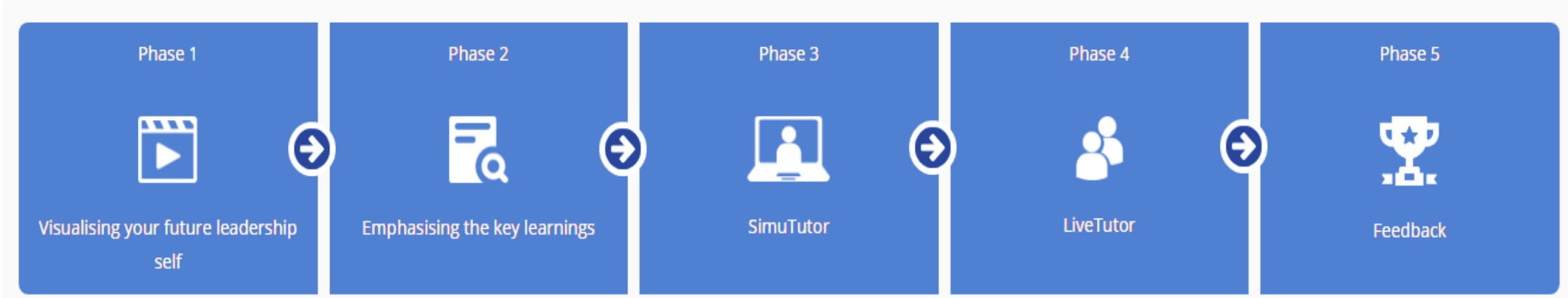
Here's how The Experience Accelerator works



Receive short, practical frameworks and tools to improve your performance and then watch videos outlining the skills and behaviours that you are trying to master

Use Phase 2 to test the knowledge that you have gained in Phase 1 – take short quizzes, review specific learnings in short video clips and reflection exercises help embed your new knowledge

Now we get to practice! In response to short prompts from the platform, you will record 1-2 minute videos of yourself demonstrating you can transfer your knowledge into practice. You get to watch yourself back and evaluate your own performance using our performance grid.

Phase 3 was a warm-up for Phase 4, our LiveTutor phase! Here you will demonstrate you have mastered your new skills in a real life scenario with one of our LiveTutors on a video link. This session is recorded and uploaded to our platform.

Your feedback coach reviews your performance in the LiveTutor video and creates a feedback report outlining what you did well and where you need to improve. Your feedback report will also include insights generated from our own proprietary conversational analytics analysis. You follow the reflection steps to help change your behaviour moving forward

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Mindsets for Agile Collaboration

Like it or not, many of us still use, (consciously or unconsciously) coercive approaches to getting others to collaborate with us. Frequently, we use our authority and bargaining power to persuade, tell, control or influence others to do what we need. We call these approaches “power over” strategies. Against a backdrop of agile working practices, complex matrix structures and increasing diversity within our working teams, “power over” strategies are simply not as effective as they used to be.

This scenario helps learners prepare their mindset for effective collaboration and greater productivity by using “power with” strategies. Learners use approaches that allow them and their collaboration partner to be more open, more positive, less self-absorbed and reduce defensive behaviors in the pursuit of creating value together.

This approach is particularly well suited for:

- ✓ complex internal dialogues where individual objectives may not be aligned and the relationship contributes, directly or indirectly, to the successful completion of the assignment or project;
- ✓ project managers responsible for delivering outcomes in a matrixed environment where they need to rely on many people to meet their objectives
- ✓ change leaders to avoid getting blindsided by unexpected problems (even if they think they have reached an agreement).

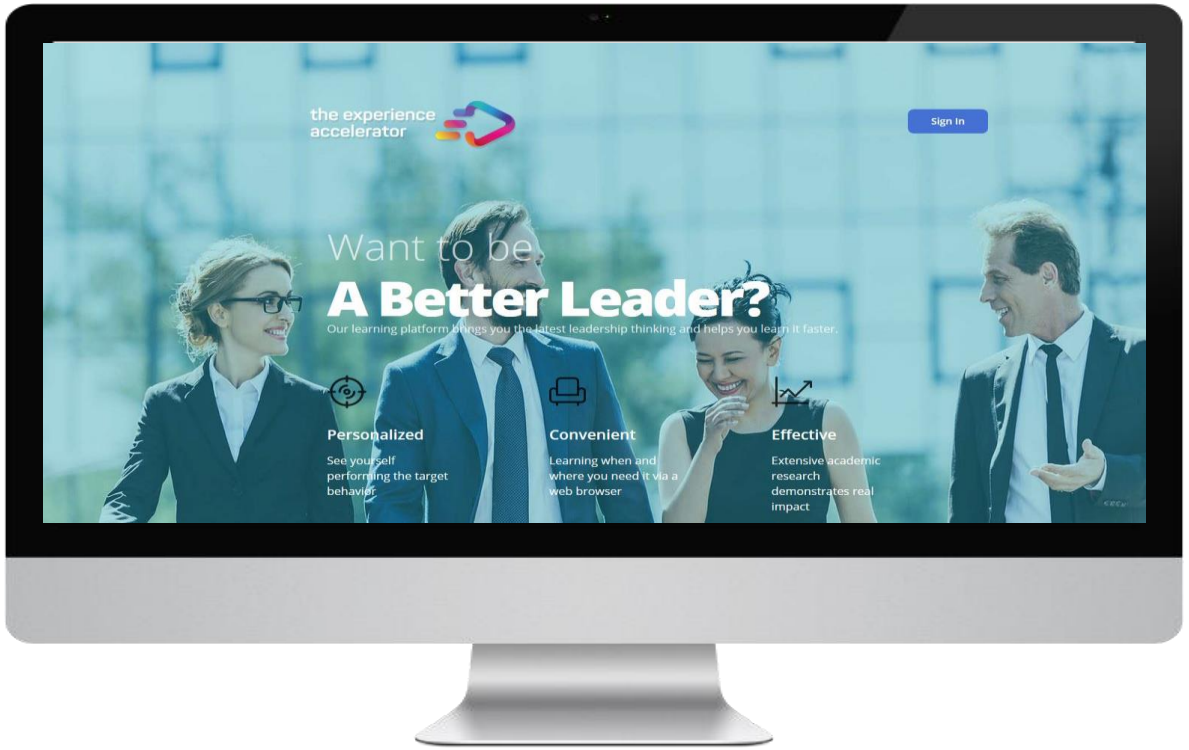
Mindsets for Agile Collaboration

Collaborating with a complex set of stakeholders where relationships matter is a very real situation for many corporate employees today. This scenario helps learners prepare and adopt “power with” strategies which result in more effective and agile internal and external collaboration, greater productivity and successful project outcomes.

Learning objectives

After this learning journey, you will be able to:

- Use a 6 phase process to help you prepare effectively for a wide range of complex collaborations
- Clarify WHO we are and WHY we engage in partnership to get our and our partner’s needs met
- Demonstrate simple partnership building techniques and how to lead with positive intent
- Employ techniques for defining a joint agenda
- Deepen your understanding of what is meaningful to your collaboration partner
- Listen actively and demonstrate empathy to your collaboration partner



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