



Professional Summary

Name :Dr. V.Raghu Raman:- Academician and Soft Skill Trainer(SST)

Academic Qualifications: **M.Com., PGDBM., MBA., MIB., Ph.D., M.Sc Psychology**

Professional Profile : Prof. Raghu Raman was working in ICT in Oman since 2008 and has recently returned to INDIA. He is a soft skills trainer for corporates as well as for the student community. Teaching hundreds of management students from different academic institutions & B schools including ICFAI, ICWAI & CA institute, has had a stimulating effect on the teacher and the taught. His 35 +yrs of experience in corporates and academic institutions, combined with a strong passion for training, has had an indelible impress on the professional and personal lives of his participants. His Doctoral degree in 'Training and Development' is an added feather in his cap.

Skills Acquired

Presentation - Facilitation - One-to-one - Trouble-shooting - Design – Career coach

Personage aspects Communication - Interpersonal - Assertiveness - Flexibility - Expertise - Public speaking - Diplomatic - Enthusiastic – Optimistic- Manages stress well - Research/learning Collaborative –Influencing –Emotional stability-Attention to details-strong commitment

Topics handled

Handling Customer Complaints, Salesmanship and Motivating the sales force
Telephone Etiquette, Students Enrichment Programme/Career guidance for students
Stress Management and communication, Team Building, Personal Effectiveness and Self Awareness Programme, Conducted (PEP) Personality Enhancement Programme
Collection Skills, Art Improving communication skills and removing fear for the exams,
For the students, Excel in studies and how to get high marks - For schools students
Employability skill Training programme conducted in various colleges, Current corporate trends and C2C and Verbal training

Experience Summary

Sr Soft Skills Trainer @ G.S.Skills Gen Solutions, Chennai, India

Soft Skills Trainer @ RIPE consulting Services Pvt Ltd, Chennai, India

Trainer – Soft Skills @ Voice Training and Research Institute, Madurai INDIA

Soft Skills Trainer @ Thirancare Solutions for MPS,Chennai ,India

Employability skill Trainer @ SVCET College-Chittoor

Communication skill training conducted in MOP vaishnav college Chennai

Training programmes conducted in the following colleges

Prathyusha College of Engineering Chennai Soft skills
Sakthi Arts and Science college -Dindugal. Employability skills
KIOT Salem –Soft skill training

The employability skill programmes are conducted in Polytechnic colleges in Tamil Nadu and ITI

Core Competencies

- Telephone Etiquettes
- Reducing the influence of the mother tongue
- Language Enhancement
- Training Need Analysis
- Content Development
- Personality Development
- Presentation Skills
- Positive Thinking and adaptable to the situation also with person

Past Experience in Academics

Assistant Professor –MBA Dept., (Acting HOD) GURUNANAK COLLEGE, 2006 to 2008

CEO -PINNACLE MANAGEMENT CONSULTANT 2000 to 2006

Regional Manager- PRIYADARSHINI CEMENT LIMITED, 1998 to 2000

Marketing Manager - Chennai, CLUB INDIA RESORTS LTD., 1995 to 1998

Area Manager – Chennai, SHALIMAR PAINTS LTD., 1993 to 1995

Senior Marketing Executive - CHEM CROWN INDIA LTD. SONIL DIVISION, 1991 to 1993

Awards Received (A few mentioned below)

“Life Time Achievement Award” in 2017 from IARA in recognition and appreciation for his outstanding contributions.

“Best Faculty Award” in 2014-15 from Academic Researchers Association-Trichy in recognition of the distinguished service rendered

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Regards

Dr.V.Raghu Raman

