

CASE STUDY

How a Music College benefitted from Ethos' Managed Print Services Solution.

The British and Irish Modern Music Institute (BIMM) is Europe's most connected Music College. Like many organisations, BIMM has a disjointed print infrastructure, causing confusion and taking up a lot of the Finance Department's time. Thanks to us, BIMM's print infrastructure has been rationalised, saving the Finance Department time - enhancing productivity and efficiency.

BIMM has Colleges in eight cities where music matters most - London, Berlin, Dublin, Manchester, Bristol, Brighton, Birmingham and Hamburg - and is proud to be the largest, and leading, provider of contemporary music Education in Europe.

BIMM has over 50 years' experience in helping students launch successful careers in the music industry. They offer a broad range of Higher and Further Education music courses - including BA Honours Degrees, nationally accredited Diplomas and Postgraduate Teaching Certificates.

**BRITISH AND IRISH
MODERN MUSIC
INSTITUTE (BIMM).**
Managed Print Services.
Education.
www.bimm.co.uk

At A Glance

Challenges:

- > Disjointed print infrastructure.
- > Variety of manufacturers all with different contracts and invoicing agreements.
- > Fleet made up of a variety of makes and models.

Benefits:

- > Enhanced productivity and efficiency.
- > Centralised print infrastructure.
- > Consolidated invoicing.
- > One master agreement for all services and agreements.



By streamlining BIMM's print infrastructure, the Music Institute now only receives one invoice and have one point of contact for all of their print requirements - enhancing productivity and efficiency.

THE CHALLENGE

BIMM had a disjointed print infrastructure.

Each device within BIMM's print fleet was managed by a variety of different manufacturers, all with different contract and invoicing agreements and Account Managers - causing confusion and taking up a lot of the Finance Department's time.

In addition, thanks to the range of manufacturers the Music Institute was using for their print infrastructure, BIMM's print fleet was made up of a variety of makes and models, all with different interfaces - something that they wanted to standardise across their infrastructure.

THE MANAGED PRINT SERVICES SOLUTION

Ethos conducted an evaluation of BIMM's print infrastructure and recommended that they place their print fleet under our Managed Print Services Solution.



25%

As a result, we are the single point of contact for servicing, maintenance, management and invoicing requirements for the devices under our Managed Print Services Solution.

As part of our Managed Print Services Solution, we regularly review the performance of each device in the fleet and make further recommendations to improve the cost or functionality. This pragmatic approach ensures that as the contract progresses, BIMM's print infrastructure is continually optimised, costs and internal disruption are minimised and, most importantly, value is maximised.

BENEFITS

Ethos have rationalised BIMM's print infrastructure, saving the Finance Department's time by 25%.

By streamlining BIMM's print infrastructure, the Music Institute now only receives one invoice and have one point of contact for all their print requirements - enhancing productivity and efficiency.

As part of our Managed Print Services Solution, we actively monitor BIMM's print devices, and, as and when required, supply additional Multifunctional Devices (MFDs) to the Colleges and Admin Departments across the organisation - helping to standardise their print infrastructure.



ABOUT US

We are a Managed Print and IT Services Provider.

At Ethos, we have a customer first approach. What differentiates successful organisations from the competition is their ability to deploy technology to solve identifiable business challenges and create new opportunities for efficiency and growth.

That's where we come in.

We get to the heart of our customers' business objectives and our bespoke service allows us to create solutions that ensure you get the greatest possible value from the technology deployed.

With over twenty-five years' experience and 6,000 customers worldwide, we work with the industry leading providers to become part of your extended team - a single point of contact for your Managed Print & IT Services needs.

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