

**The Raxio Group (“Raxio”)** is Africa’s premier platform of carrier neutral, colocation, Tier III data centres, providing industry-standard, enterprise-grade facilities and services that serve as the foundation of Africa’s digital economies. Following its first facility in Uganda, Raxio now has presence in Ethiopia and the Democratic Republic of Congo, and it will continue developing additional facilities to establish a network of interconnected data centres across the African continent by 2023. Raxio was established in 2018 and benefits from the strong support of its investors, the Roha Group and Meridiam.

As we ramp up our operations, we are hiring to support our accelerated growth plan; to support our expansion across Africa, we are hiring for a **Business Analyst/Associate**. The selected candidate will be expected to have the analytical rigor needed for our pre-investment diligence and our ongoing operations, and an entrepreneurial, proactive attitude to explore and secure future growth opportunities.

**Reporting to:** VP Business Development

Detailed Description	Required/Desired Qualifications and Background
<ul style="list-style-type: none"> <li>• Support Raxio throughout the lifecycle of market expansion - ecosystem assessment, investment diligence to operations advisory</li> <li>• Ecosystem assessment:                             <ul style="list-style-type: none"> <li>○ Market dynamics: Determine the existing supply and customer demand for data centres in prospective markets through in-country research and analysis</li> <li>○ Infrastructure: Analyse the state of utilities and connectivity to help determine locations for facilities</li> <li>○ Regulatory environment: Understand the current and future state of regulations that govern data usage, storage and sovereignty in prospective markets</li> </ul> </li> <li>• Investment diligence: Prepare and participate in interim evaluations by supporting various qualitative and quantitative analyses</li> <li>• Operational advisory                             <ul style="list-style-type: none"> <li>○ Work with local teams to design new products and services that will drive growth and demand uptake into the facility</li> <li>○ Provide analytical support to support market estimates and pricing</li> <li>○ Assist local teams with lead generation, marketing efforts and campaigns</li> </ul> </li> <li>• Analyse and evaluate other related opportunities as decided by the Group</li> <li>• Based out of Nairobi with frequent travel to current and future Raxio locations around the region.</li> </ul>	<ul style="list-style-type: none"> <li>• Minimum BA/BSc degree, preferably an advanced degree, in economics, finance, marketing or a related field, with a strong analytical background</li> <li>• Four to six years experience, preferably working in an operational role, with analytical experiences in launching, managing and assessing different products and services across their lifecycle</li> <li>• A demonstrated ability to manage and coordinate complex projects with multiple stakeholders</li> <li>• Excellent communicator, both oral and written, and experience preparing presentations and reports</li> <li>• Willing and able to handle routine activities and play an instrumental role in establishing new companies across the region</li> <li>• Comfort in operating in a fast pace, high-growth environment with tasks evolving and shifting as the work grows</li> <li>• Self-starter with a pro-active can-do mentality, a team worker, with a disciplined work ethos who is focused, organized and result oriented</li> <li>• French and/or Portuguese language skills are a plus</li> <li>• Experience working with data centres, digital infrastructure and knowledge of ICT is not required but is preferred</li> </ul>

April 2021

Ref: JD Business Analyst/ Associate 2001 Business Analyst/Associate Job Description



**How to Apply:** Please send your application with a detailed resume and a covering letter to [jobs@raxiogroup.com](mailto:jobs@raxiogroup.com)

*The Raxio Group and its affiliate companies are equal opportunity employers and prohibit discrimination and harassment of any kind. Raxio is committed to the principle of equal employment opportunity for all employees and to providing employees with a work environment free of discrimination and harassment. All employment decisions at Raxio are based on business needs, job requirements and individual qualifications, without regard to gender, race, color, religion or belief, family, parental status, etc., and Raxio encourages candidates of all ages to apply.*