

Hometown News Online!



September 12, 2018



"Success is
never ending,
failure, is never
final"

Dr. Robert
Schuller

Quick Links

[Sylvia's books](#)

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Where In the World Is
Sylvia



September 13, 2018

Success is Predictable ... so says Brian Tracy in his book **No Excuses!**

Success is not an accident. Sadly, neither is failure. You succeed when you do what other successful people do, over and over, until these behaviors become a habit. Likewise, you fail if you don't do what successful people do. In either case, nature is *neutral*; Nature does not take sides ... nature doesn't care! What happens to you is simply a matter of law -- the law of cause and effect.

You can look at yourself as a machine with a *default* mechanism. Your default mechanism is the almost irresistible attraction of the expediency factor and the path of least resistance. In the absence of self-discipline, your default mechanism goes off auto-matically. This is the main cause of under achievement and the failure to realize your true potential.

When you are not working *deliberately*, *consciously* and *continuously* to do, be and have those things that constitute success for you, your default mechanism is at work. You end up doing those fun, easy and low value things that, in the short term, that lead to frustration, financial worries and failure in the long term.

Chamber of Commerce
annual dinner -
Jefferson Monticello, FL

September 14, 2018

18th Annual Rotary Clay
Shoot, Hugo, MN

October 1, 2018

Homestead Main Street
Sponsorship Training

October 23-25, 2018

Upper Mississippi Main
Street Conference,
Winona, MN

November 9-21, 2018

Uganda Christmas trip
with Sylvia's Children

Lastly, I am planning the annual
Christmas trip to my school in Uganda and
would love to have you join me. There is
nothing more rewarding than giving a
child (who usually has nothing) a new
dress or shirt PLUS a goody bag with
sunglasses, kazoos, stickers, etc. Dates are
November 8-21 ...let me know.

PS - notice new e-mail address
sylvia.allen@allenconsulting.com



Lots of great stuff every two
weeks!