

MINUTES
of the Santa Barbara County Bar Association Board of Directors
Wednesday, October 9, 2019

	Present			Present
President Amber Holderness (AH)	x		Director Iulia Davies (ID)	
Vice President Elizabeth Diaz (ED)	x		Director Stephen Dunkle (SD)	x
Secretary Eric Berg (EB)	X		Director Tara Messing (TM)	X
CFO Jennifer Gillon Duffy (JD)	x		Director Chad Prentice (CP)	x
Past President Jeff Chambliss (JC)			Director Michelle Roberson (MR)	x
Director Joe Billings (JB)	x		Director Jeff Soderborg (JS)	
Director Deborah Boswell (DB)			Director Rosaleen Wynne (RW)	x
Director Larry Conlan (LC)	x			
			Staff: Exec. Director Lida Sideris (LS)	X

1. Call to Order—Welcome

A meeting of the SBCBA Board of Directors was called to order by President AH at 5:15 p.m. on October 9, 2019 at the SBCBA offices, Santa Barbara

2. State of the SBCBA

- a. The Minutes for the September meeting were approved.
- b. Financial Report— We continue to withdraw funds from our investment account to cover our operating expenses. (\$35,000 plus \$30,000 used from that account YTD). As has been discussed, this is not sustainable. We spoke at the last meeting about ways to increase revenue. JD suggests having a Board position next year dedicated solely to this issue, which could include trying to secure sponsorships for events.
- c. Lawyer Referral Service Report--Report Submitted. Statistics for September 2019 are: Number of Calls: 245 Number of Referrals: 58; Percentage of Clients Referred: 24%. All numbers increased from same point last year. Discussions continuing to include a LRS insertion into a forthcoming Arraignment Court video. Two new County attorneys added to LRS program. Recertification in progress with State Bar.

3. Directors' Reports

- a. SB Lawyer Magazine (SD, JB)--Net profit of \$1600 from last issue. Need more sponsors and articles.
- b. MCLE (DB)--programs pending for Family Law, In House/Corporate Counsel, RE/Land Use.
- c. Events (JD, TM, MR)--Golf and Tennis Tourney netted \$2338. Annual Dinner date will be November 15, 2019 at Biltmore. Expected cost approximately \$12,000. Speaker will be AG Xavier Becerra.
- d. Bench and Bar Conference--Set for January 26, 2020 at Santa Barbara Club. Still looking for keynote speaker. Panel speakers confirmed. Four firm sponsors (\$7,000) lined up so far. Need "headliner" for lunch.
- e. Bench and Bar Relations (JS)--Meeting conducted on August 21 with Judge Carrozzo. Appellate Justice's Reception will be held at Viva on Wednesday October 23.
- f. Fiscal (JD, LC)--Report Submitted.

- g. Awards and Board Development (RW)--Four Board positions are open. Four lawyers have been vetted for possible membership. Motion made to add these four lawyers as a slate to the Board. Motion carried unanimously. --Erin Parks, Russell Terry, Brad Brown, Teresa Martinez named as new Board members.
- H. Legislative Liaison (AH)--nothing to report
- h. Grants (JC, AH, EB)--UCSB Mock Trial Donation request pending (\$1175). Request declined due to budget limitations

4. Old Business--None

5. New Business--Legal Aid has requested a discounted table for 10 for the Dinner. A table for 10 is normally \$1200; we will advise them that this is the rate for now, and if we can give them a further discount we will advise.

6. Upcoming SBCBA Events

Event	Event date	Last chance for SBL ad	Event	Event date
Next Board Meeting	10-9-19	NA	Golf & Tennis Tourn.	Sept.
Past Pres. Lunch	April/May	NA	Justices' Reception	Oct. 23
Law Week	May		Annual Dinner	Nov. 15
Spring BBQ	June 7	March 1, 2019	Joint Board Meeting	12-11-2019
			Bench & Bar Conf.	Jan.25 2020

The meeting was adjourned at 5:40 p.m.