



REGISTRATION

54th Annual Meeting & Convention
CANADIAN ASSOCIATION OF INSURANCE WOMAN
June 4th - 7th, 2020
SHERATON HOTEL NEWFOUNDLAND
115 Cavendish Square
St. John's NL A1C 3K2

Name: _____ Designations: _____

Title: _____ Company: _____

Business Address: _____ Telephone #: _____

Email: _____ Local Association: _____ Year of First Convention: _____

Please check all that apply

Delegate [] Alternate [] Member [] First Timer [] Guest [] CAIW Past President []

Early Bird Closing Date: April 17, 2020
Registration Closing Date: May 4, 2020 No refunds will be issued after May 4, 2020
Registration received after the closing date is subject to a \$25.00 surcharge

Registration Fees: (Please check appropriate boxes)

Table with 3 columns: Registration type, Description, and Price. Includes rows for Full Registration (\$350.00), Thursday (\$150.00), Friday (\$125.00), Saturday (\$200.00), and Exhibitors (\$750.00).

Total Registration Fee: _____

Meal Preference: Seafood [] Chicken [] Vegetarian []

Allergies: _____

Please return completed form, together with a cheque payable to CAIW Convention 2020 Fund to: Cindy St. John - CAIW Convention 2020

c/o Steers Insurance

PO Box 1776, St. John, NL A1C 5P9

cstjohn@steersinsurance.com

709-570-1475

We also have PayPal for those who wish to pay via Debit or Credit (NOTE: a 2.9% fee applies) Please check here to receive an invoice for your payment []



Hosted by the Insurance Association of Newfoundland Labrador





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FLIGHTS: Note we have partnered with Westjet to provide discounted airfare to the Convention!

On behalf of our team, we would like to thank you for choosing WestJet for your travel plans. We are happy to confirm that for the upcoming 54th Annual Meeting & Convention, we are able to offer 5% off Econo* and 10% off EconoFlex and Premium fares for travel within Canada and 2% off Econo*, 5% off EconoFlex and 10% off Premium base fares for guests travelling Trans-border into and out of St Johns. To take advantage of this offer, you will need the discount code listed. Please visit www.westjet.com/conventions to make a booking online. Travel from: May 28, 2020 to June 14, 2020

Table with 4 columns: Coupon code, I51AH24, Promo code, W0006. Includes footnotes: *Guest web/Travel Agent web and *Travel Agent GDS only.

ACCOMMODATIONS:

Please make hotel reservations directly on our Convention Host Website:

www.marriott.com/event-reservations/reservation-link.mi?id=1560788416059&key=GRP&app=resvlink

Or contact The Sheraton Hotel Tel: 709-758-8388 or Toll Free: 1-888-870-3033

reservations@sheratonhotelnewfoundland.com

Guests should identify themselves as members of the group, Canadian Association of Insurance Women, in order to qualify for the contracted group rate. A valid credit card must be provided at the time of booking to guarantee a Reservation. Reservations must be made by the reservation due date of May 5, 2020. If a reservation is not canceled before 6:00 pm the day prior to arrival and the guest does not arrive as scheduled, a no-show fee of the first night room & tax will be billed to the credit card.

**Please note: You should book your rooms early to ensure availability within the block of rooms allocated. Once the block reservation closes, it may be very difficult to obtain a room in the city.

Room Rates:

Traditional Room: \$199.00

Rates are quoted in Canadian dollars, are for single/double occupancy; please add \$15.00 per person to a maximum of four guests per room. Rates are subject to 4% Tourism Marketing Levy (TML) and 15% Harmonized Sales Tax (HST); taxes are subject to change.

ADDITIONAL INFORMATION:

1. Exhibitors Contact:

Thea Baird

Phone: 709-758-5527

Email: thea.baird@aon.ca

2. Continuing Education Credits required? _____ Yes _____ No

If yes, please provide your Provincial License Number: _____



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EDUCATION DAY SCHEDULE

8:30 AM – 10:30 AM TOPIC: Umbrella Insurance

Melanie Needham, FCIP, CRM

Owner -MRD Training and Consulting Inc

Both Personal and Commercial lines will be addressed.

The Umbrella Insurance seminar is addressed to all industry professionals. It is of benefit to Brokers, Underwriters, Adjusters and anyone who wants to learn the essentials of this coverage. We begin with an overview of what the coverage entails. We will discuss who needs the coverage, what is included in the coverage and how to underwrite an application. We will discuss how to understand all of the aspects and common underwriting flags to look for.

10:30 AM – 10:45 AM BREAK

10:45 AM – 12:15 PM TOPIC: Event Data Recorders in Accident Reconstruction

Stephen R. Robinson, P.Eng.

**Senior Forensic Engineer – Collision Reconstructionist
Contrast Engineering Limited**

It touches on crash data, video analysis (dashcam, Security cam, etc.), GPS data, and updated data technology in newer vehicles. It shows what we can do with this type of data, and questions we can answer in order to reconstruct an accident.

12:15 PM – 1:00 PM LUNCH

1:00 PM – 2:30 PM TOPIC: Turning the Tide, Climate Change for the Insurance Professional

Amanda Dean, BPR, MBA

Vice President

Atlantic Division, Insurance Bureau of Canada

A hot topic on everyone's mind now is Climate Change. Amanda will discuss how it affects the Insurance Professional, key things we need to be mindful of, and what we can do.