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For make up locations, check the club web site or call the make-up hotline at (614) 470-1002.



Milt Lustnauer introduced the speaker, **Chris Reese**, the current President of Ohio Realtors, the trade association for realtors in Ohio.

Chris was licensed as a realtor in 1977 and began her career working for her father, Jim Luebbe at Metro II Realty, until she took over as broker in 2007.

On the local level, she served as President of Columbus REALTORS in 2006. She was co-founder of the original Columbus Independent Broker's Association (CIBA) in 1995 and President of the Columbus Women's Council of REALTORS in 1997. Chris has served on and chaired numerous committees including: Strategic Long Range Planning, Budget, Finance & Investments, MLS, Builder/REALTOR Alliance, Professional Standards, Political Activity & RPAC, and Appraisal, among others. She was named Columbus REALTOR Broker of the Year in 2009 and the recipient of "Charter Class" Lifetime Achievement Award in 2005.

On the state level she served as District Vice President (2009-2010) and has been a Director since 1997. She served as the 2017 Chair of the newly created My REALTOR Party Group. She served as a member of numerous Committees, including: Finance, Executive, Strategic Planning, Professional Development, Legislative Steering, Issues Mobilization, RPAC Trustees, Convention, and Nominating, among others.

Nationally, she serves as the 2018 Chair of the Large Board Forum, and as an NAR Director (2004-2009, 2014-2015, 2017). She served on a number of committees, including: Large Board Forum, Consumer Communications, MLS Policy, and Resort & Second Home. She contributes to RPAC at the Crystal R President's Circle Major Investor Level. She holds NAR's Certified Residential Specialist, (CRS) designation.

Chris resides in Columbus with her husband, Durk. She has a daughter Lindsey, son Dustin, and two grandchildren.

Chris described the history and role of Ohio Realtors. It has more than 33,000 members, which makes it the largest professional trade association in Ohio. It was founded in 1910 and serves as an advocate for homeowners and private property rights. Its political action committee advocates with local, state and federal legislators on a bipartisan basis. Under Ohio Realtors' auspices, there are more than 38 local boards and 19 multiple listing services. Ohio Realtors sponsored 100 classes in 2019. It has 26 staff members, located at 200 E. Town Street in Columbus, with easy access to the Statehouse.

[CLICK HERE](#) to view this meeting and all previously recorded Rotary meetings

GREETERS

June 30

Beau Taggart
Joe Ayers

July 7

Rick Keeler
Steve Zid

July 14

Amberly Windisch
Beth Hatch

REGISTRATION DESK

June 30

N/A

July 7

Tracy Harbold
Jim Hyre

July 14

Andy Livingston
Tom Westfall

CALENDAR

June 30 - Schmidt's at Raymond Memorial/ZOOM

Jackie Thiel, UA City Engineer & Chad Gibson, UA Development Director - *The Future of Lane Avenue*

Host: Kip Greenhill

July 7 - Scioto CC/ZOOM

Changing of the Guard

Host: Joe Valentino

July 14 - Scioto CC/ZOOM

Justice Judith L. French, Ohio Supreme Court

Host: Dave McCurdy

VOLUNTEER OPPORTUNITIES

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SOCIAL EVENTS

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OUR NEXT MEETING

JUNE 30th

Schmidt's at Raymond Memorial/Zoom

Upper Arlington
Rotary
Club



CHRIS REESE

PRESIDENT - OHIO REALTORS

Chris described the charitable activities of Ohio Realtors' members, which recently have included relief efforts connected to last year's tornado in Dayton and a food drive with the Ohio Association of Food Banks.

Chris also described recent lobbying efforts by Ohio Realtors with the Ohio General Assembly, which included the following:

- Promoting savings accounts for first-time homebuyers. Such buyers would receive an Ohio income tax deduction for contributions into such accounts, which would also be tax-exempt. Deductible contributions would be up to \$5,000 per year for single taxpayers, and up to \$10,000 per year married taxpayers filing jointly.
- Advocating for supplying high-speed internet access to remote areas in Ohio.
- Promoting a bill providing for the licensing of home inspectors. This bill was enacted into law, but is not yet in effect.

Chris also reviewed the current state of the real estate market in the central Ohio region and Ohio more generally. Of course, the pandemic and the lockdown has affected how business is done. Ohio Realtors played a part in convincing Governor DeWine to classify the real estate industry as essential, so that it was not shut down. However, some longstanding practices had to change: for instance, showings must be separated in time, with gloves, booties, hand sanitizer, and social distancing all in evidence. Drive-by closings are common now. Chris has conducted numerous Zoom calls with buyers to narrow down the listings that they will visit in person.

Chris also cited statistics that Ohio Realtors has published in a report covering this May, including the following:

- The number of homes sold across Ohio in May fell 25 percent from the pace set during the month a year ago. Chris noted that the listings that are on the market are attracting buyers and boosting home prices. She added that record-low mortgage rates, which are likely to remain in place for the rest of the year, will be the key factor driving housing demand as Ohio's economy reopens. Still, more listings and increased home construction will be critical in meeting market demands.
- May's average home price of \$206,141 reflects a 2.5 percent increase from the \$201,104 mark posted during the month last year.
- Sales in May reached 11,794, a 25 percent decrease from the 15,723 sales recorded during the month a year ago.
- Through the first five months of the year, sales activity is lagging the pace posted in 2019. Sales from January through May reached 53,330, a 7.2 percent decline from the 2019 mark of 57,330 sales.
- The year-to-date average sales price of \$196,390 reflects a 5.7 percent increase from the same five-month period in 2019.
- Around the state, 13 of the 19 markets tracked reported upswings in average sales price in May, while all but one posted a decline in sales activity.

THE MEETING

Herb Gillen opened the meeting, which had attendees both in person and via Zoom.

Bill Loveland provided the invocation and led the pledge of allegiance.

There were no visiting Rotarians. **Chris Taylor** introduced her guest, her husband **Bob**.

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NOTES AND ANNOUNCEMENTS:



Milt Lustnauer provided a reminder of the cloth, reusable masks that Mayan Families has made and sold to the Club. Among the masks available are approximately 100 small versions, suitable for children. Please email or text Milt if you want to obtain a mask.

Milt also welcomed contact from anyone who would like to provide the invocation and lead the pledge of allegiance at future meetings.



Dave Dewey noted that there will be corrections made to the previous announcement of the "plus" numbers for members who have multiple Paul Harris Fellowships.

Dave also shared the names of Club members who have reached "major donor" status by giving more than \$10,000: **Bob Ness, Eric Smith, Phil Glandon** and **Steve Sandbo**. Steve is also a member of the Bequest Society.

Dave noted that several members are close to "major donor" status, thanks to their generosity: **Dave McCurdy, Bill Kraft, Homer Mincy, Chip Knoop, Anne Croskey, Bob Fenner, Price Finley** and **Dave Hammond**.



Herb noted that Paul Harris and 125 pins were mailed last weekend to those members who couldn't pick up the pins in person.

Two new members were announced:

Chris Taylor introduced **Beth Hatch**. Beth is Chris' successor as Director of the Upper Arlington Public Library. Beth has 17 years' experience in libraries. She has 2 children, is working on her MBA, and enjoys painting. **Debbie Johnson** will be Beth's mentor.



Herb introduced **Amberly Wolber**, who goes by Dr. Amberly Windisch professionally. Amberly is a urologist at OhioHealth. She has 5 children and is active in numerous charities. She was sponsored by **Tracy Kirby** and **Brad Frick** and will be mentored by **Chris Taylor**.

MEALS-ON-WHEELS: JULY 3RD OPERATING BUSINESS AS USUAL

LifeCare Alliance needs drivers on July 3rd! LifeCare Alliance's Meals-on-Wheels program has determined it is in the best interest of its consumers amidst this public health crisis to operate the federal observance of Independence Day – July 3, 2020 – as a normal delivery day. This means that rather than the paired down holiday routes, they will be running their typical 120 weekday routes.

Interested in Delivering?

If you are interested in delivering Meals-on-Wheels at some point over the course of the July 4th holiday weekend, please visit the Meals on Wheels "Help Wanted" page to see the current openings:

For open routes on Friday, 7/3 and Saturday, 7/4, please click the following link:

<https://lifecare.mowscheduler.com/helpwanted/2020-06-28>

For open routes on Sunday, 7/5, please click the following link:

<https://lifecare.mowscheduler.com/helpwanted/2020-07-05>