Request for Proposals (RFP)
Eastwick Grounds Maintenance
July 17, 2018
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## Attachments:

A. Philadelphia Tax Status Certification and Conflict of Interest Form  
B. Campaign Disclosure Forms  
C. Insurance Requirements
Application Process

The Philadelphia Redevelopment Authority ("PRA") is pleased to issue this Request for Proposals ("RFP") for qualified landscape service providers (i.e. individuals, organizations, and businesses) (herein, "Applicants") to maintain the various properties at the Eastwick site.

Submission Deadline

Applicants must submit a response/proposal (a "Response") no later than August 17, 2018 at 3:00 PM; absolutely no proposals will be accepted after that time.

Pre-Bid Meeting/Intention to Submit

All Applicants wishing to submit a Response to this RFP must either:

1. Attend the pre-bid meeting at PRA's offices (1234 Market Street, 16th Floor) at 10:00 A.M. on July 31, 2018;
2. Submit an Expression of Interest form ("EOI Form") located in the Resources section of the RFP webpage in hard copy or by email to RFP@pra.phila.gov by July 31, 2018.

The names and contact information for all attendees at the pre-bid meeting and those who submitted an EOI Form will be posted on PRA's website as public information within a few days of the pre-bid meeting.

Questions/Requests for Additional Information

PRA will accept questions and requests for additional information directed in writing to RFP@pra.phila.gov from July 17, 2017 through 3 PM on August 2, 2018. Questions, responses, and additional information will be posted on the PRA website within seven (7) business days of the pre-bid meeting.

Related Parties

Applicants may submit only one Response to this RFP. Individuals or businesses that are legally related to each other or to a common entity may not submit separate Responses. The PRA and City, in their sole and absolute discretion, retain the right to reject any Response where:

1. Applicants or principals of applicants are substantially similar or substantially related parties; or
2. The PRA and City have determined that the Applicant has violated these conditions or the spirit of these conditions.

Submission Process

Response submission will only be accepted in either of the following:

1. Online Submission – via the electronic portal on PRA's website (http://www.philadelphiaredevelopmentauthority.org/); or
2. Hard Copy Submission – Submit 3 original copies of the Response and one electronic copy on a USB Flash Drive to the PRA via hand delivery or registered mail. Files on the USB Flash Drive may only be in Microsoft Word or Adobe PDF. Applicants may hand deliver or send their Response via registered mail to:
Karanja Slaughter  
Executive Office  
Philadelphia Redevelopment Authority  
1234 Market Street, 16th Floor  
Philadelphia, PA 19107

**Disqualification**

Responses will be disqualified if:
1. They are submitted after the specified deadline;
2. They are submitted by some means other than the two formats listed above. For electronic Responses, the PRA website portal is the only means that will be accepted. Responses sent via email, Dropbox or other electronic venues will be disqualified;
3. If the Response package is incomplete.

**Bid Price**

The PRA will award this project to the Response determined to be the most responsive based on the criteria explained below. Bid price is one of these criteria, though the project will not necessarily be awarded to the lowest bidder.

**Schedule**

The timeline for this opportunity is as follows:

<table>
<thead>
<tr>
<th>Event</th>
<th>Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>RFP posted</td>
<td>July 17, 2018</td>
</tr>
<tr>
<td>Pre-Bid Meeting/Intention to Submit due</td>
<td>July 31, 2018</td>
</tr>
<tr>
<td>Questions and requests for additional</td>
<td>August 2, 2018</td>
</tr>
<tr>
<td>information due within two (2) business</td>
<td></td>
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<tr>
<td>days of the pre-bid meeting</td>
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</tr>
<tr>
<td>Responses due</td>
<td>August 17, 2018 at 3PM</td>
</tr>
<tr>
<td>Respondent selected (Estimate)</td>
<td>September 7, 2018</td>
</tr>
</tbody>
</table>

PRA reserves the right, in its sole discretion, to alter this schedule as it deems necessary or appropriate.
Project Description
The PRA invites competitive Responses from Applicants to maintain various parcels of PRA properties.

Scope of Work
The PRA is currently seeking qualified Applicants for a land maintenance services contract (the "Contract"). The services in the Contract will include: grass mowing, trimming and edging, proper removal/disposal of lawn litter, including trash, and landscape debris such as leaves, sticks, grass clippings, and organic debris by the contractor (the "Services"). Bulk trash cleanup will be provided by PRA or the City.

The successful Applicant shall be responsible for the satisfactory and complete execution of the Services in accordance with the true intent of the specifications. Applicant shall provide, without extra charge, all incidental items required as part of the work even though not particularly specified or indicated.

The Contract will be for a term of one year with options to renew the Contract for two (2) successive one-year renewal terms to be exercised at the sole discretion of the PRA.

Inspection of Location
Before submitting a Response, Applicants shall be required to examine the location specified herein where work is to be performed, and become satisfied as to the existing conditions under which a contractor will be obliged to operate, that may affect the work under the Contract. No allowances shall be made in this connection on behalf of the Applicant and/or Contract, for any negligence on their part.

Insurance Requirements
Insurance is a requirement for this engagement in accordance with Attachment C. No Contract will be executed nor purchase order issued unless and until all required insurance certificates, in the required amount, are received.

ALL INSURANCE MUST MEET THE FOLLOWING REQUIREMENTS:

• Insured must be in the same name and address as the Applicant
• The insurance carrier must be rated "A" or better by A.M. Best
• The certificate holder must be the Philadelphia Redevelopment Authority, and specifically named as an additional insured on the certificate in the "Description of Operations section"
• Certificate must be signed by an authorized representative of the insurance company/carrier

Change and/or Contract Modifications
The PRA reserves the right to increase or decrease service, or make any changes necessary, at any time during the duration of the Contract, or any negotiated extension thereof.

Price adjustments due to any of the foregoing changes shall be based on a prorated basis based on the Contract. Prices for extra work requested during the Contract which are not part of the Contract will be negotiated at the time of occurrence.
Changes of any nature after contract award, which reflects an increase or decrease in requirements of cost, shall require a written change order request to be issued by the PRA.

**Laws, Ordinances and Regulations**

The Applicant shall keep himself/herself/itself fully informed and comply with all local, state, and federal laws, ordinances, and regulations.

a. **PERMITS AND LICENSES.** Any permit, licenses, certificates, or fees required for the performance of the Services shall be obtained and paid for by the successful Applicant.

b. **INDUSTRY RULES AND CODES.** All Services shall be done in compliance with the applicable rules of the industry which shall be considered as included in these specifications, shall comply with all local and state codes, and be approved by the PRA prior to use.

**Protection of Property**

The successful Applicant shall be responsible for protecting and preserving from damage any and all facilities, public and private, which are adjacent to the area where the work is being performed. If any damage is done to "off target" plant material, the plant or plants shall be replaced with an approved specimen at no cost to the PRA.

**Time and Progress**

It is understood and agreed that "time is of the essence," in respect to the work contemplated herein, and the Applicant agrees to do the Services covered by the Contract in conformity with the provisions set forth herein and to prosecute all work with all due diligence as to complete any Services required under the Contract within the shortest reasonable period of time. Applicant must have equipment and personnel capable of finishing designated scheduled location within five (5) business days.

**Equipment and Materials, Inspection and Liability**

The Applicant shall submit with his/her bid a list of equipment to be utilized that will demonstrate the Applicant's capability to successfully perform the Services. The PRA reserves the right to inspect the Applicant's facilities and equipment to determine its capabilities. The PRA reserves the right to request documentation to show evidence of the Applicant's operational, managerial, equipment and financial capabilities prior to award.

**Vendor Responsibility**

An Applicant may perform only those Services as authorized in the Contract and only after receipt of a proceed order.

An Applicant may only perform services at the prices quoted in the Contract and/or in an amended Contract (a change to the Contract is issued whenever the items, unit price, total amount, or terms and conditions change from the original Contract)

Applicants may perform services up to the dollar limit of the Contract and for the period shown on the Contract. Applicants are requested to carefully monitor obligations against the Contract and inform the PRA of anticipated funding shortfalls.
Should services be performed that are not specifically incorporated and priced into the Contract, and/or delivered without a written proceed order, the PRA shall have no obligation for payment.

For performance of Services, Applicant shall honor and be paid for orders placed until the close of business of the date of Contract expiration.

Performance of Services may occur following Contract expiration, so long as the order was placed prior to the Contract expiration date.

Applicant must provide in writing a detailed and agreed upon schedule at the start of each mowing season. This schedule must be received prior to the commencement of the Services. Changes to the schedule require PRA approval. No Services will begin until the above conditions are met.

**Safety Equipment, Proper Clothing, and Appearance**

All personnel working on grounds shall be responsible for wearing safety equipment as per M.I.O.S.H.A. and M.D.A. requirements and proper clothing such as long sleeve shirts, long pants, rubber gloves, and boots. All personnel shall maintain a clean and neat appearance.

**Accidents**

Any accidents on the premises shall be reported immediately to the PRA.

**Technical Specifications: Mowing**

Five (5) Cycles - Bi-weekly trips August through September, one trip in October.

A. Grass shall not be allowed to reach a height of five (5) inches or more, and shall be mowed to the minimum height of two (2) inches.

B. All elements of the lawn maintenance cycle shall be completed the same day they are started. No partial mowing will be allowed unless the weather forces delay. If rain or wet turf conditions exist, contractor shall finish the cycle as soon as favorable conditions exist.

C. All mowing, trimming and edging equipment shall be properly maintained. Cutting blades shall be kept sharp to minimize turf damage.

D. Equipment and supplies may not be stored overnight or for extended periods of time on PRA property.

E. Grass shall not be mowed when wet.

F. No mowing is to be done on Saturdays or Sundays, unless approval is obtained from the Administrator. If approved, Saturday work will be billed at the awarded per acre price, exclusive of any additional expenses incurred by the contractor, including regular pay and overtime. All scheduled work will be performed during normal working hours - 7:00 am - 5:00 pm - Monday through Friday unless approved by the PRA Administrator. No mowing will be allowed on the following Holidays:
Martin Luther King Day | Memorial Day | Good Friday
Independence Day | Christmas | New Year's Day
President's Day | Columbus Day | Veteran's Day
Labor Day | Thanksgiving

G. Clippings shall be removed if visible after mowing and removed at contractor's expense. No clippings shall be disposed of in City or PRA dumpsters or on City or PRA property.

H. All clippings shall be removed from all neighboring properties, sidewalks and roadways.

I. Areas to be mowed will be approximate designated area on enclosed maps.

J. Areas that are comprised of overgrown thicket or forest do not require mowing, but shall be trimmed back off any streets or sidewalks.

**Grass Trimming**

Trim grass around fixed objects and trees. Extreme care shall be used to prevent damage to fixed objects and trees.

**Edging**

Edge along all walks and curb areas every second mowing. Edging shall be no wider than 1/2 inch from edge of sidewalk to lawn surface. All edging debris shall be removed from walkways and curb area and disposed of at contractor's expense. No edging shall be disposed of in City or PRA dumpsters or on City or PRA property.

**Method of Payment**

The completed Services will be paid for at the Contract unit price for the following Contract items, which shall be payment in full for all labor, equipment, and materials required to satisfactory complete the Services described therein.

The successful Applicant shall furnish an invoice in duplicate, for services rendered for each application period for their labor and equipment. The billing shall reference the appropriate Contract number and shall contain, if applicable, adjustments for additions, deletions or change in Services. The PRA will pay the billed monthly amount in accordance with bid rate. Payments may be delayed up to 30 days after submittal of bill.

The successful Applicant shall hold harmless and indemnify the PRA and all of its officers, agents and employees against all claims for damages to public or private property and for injuries to persons arising out of and during the project and to the completion of the Services. The undersigned, as Applicant, declares that he/she/it has familiarized him/herself/itself with the location of the proposed Services and the conditions under which such Services must be performed. The Applicant has also carefully examined the documents and specifications, which he/she/it understands and accepts as sufficient for the purpose of completing said Services.

The Contract will be the only agreement between the PRA and the successful Applicant. The parties have not agreed either verbally or written to any other terms or conditions not contained in this document.
Location

The areas included in this scope of work are 77.18 acres. They include properties at:

1. 7600-7700 R. Wheeler Street (1.70 acres)
2. 7400, 7401, 7420 and 7440 Wheeler Street (4.0 acres)
3. 2444 Island Avenue (1.63 acres)
4. 2521 S. 77th Street (0.58 acres)
5. 2529-31 S. 77th Street (0.12 acres)
6. 2522 S. 76th Street (1.94 acres)
7. 7600 Buist Avenue (1.49 acres), 2545 S. 77th Street (0.46 acres), 7615-21 Chelwynde Avenue (0.23 acres), 7631 Chelwynde Avenue (0.17 acres) and 7639 Chelwynde Avenue (0.06 acres)
8. 7624 Chelwynde Avenue Avenue (0.18 acres)
9. 7508-7516 Este Avenue (0.35 acres)
10. 2604 Island Avenue (0.67 acres)
11. 7300 Longspur Place (8.22 acres)
12. 7401 Henslow Street (1.61 acres)
13. 7434-36 Henslow Street (4.3 acres)
14. 2749 71st Street (0.13 acres)
15. 2748 Holbrook Street (0.12 acres)
16. 6651 Lindbergh Boulevard (1.59 acres)
17. 7936 Buist Avenue (0.29 acres)
18. 8040 Buist Avenue (0.29 acres)
19. 8001 Grovers Avenue (6.29 acres)
20. 8016 Grovers Avenue (0.76 acres)
21. 8000 Grovers Avenue and 8001 Madison Avenue (0.53 acres)
22. 8000 Madison Avenue and 8100 Lyons Avenue (0.97 acres)
23. 8035 Lyons Avenue (0.13 acres)
24. 8028-32 Lyons Avenue (1.04 acres)
25. 8004 Lyons Avenue (0.42 acres)
26. 8000 Brunswick Avenue (0.51 acres)
27. 8028-32 Brunswick Avenue (0.23 acres)
28. 8200 Lyons Avenue (2.83 acres)
29. 8100 Suffolk Place (0.17 acres)
30. 81st Street between Suffolk Place and Pontiac (0.55 acres)
31. 8100 Harley Avenue (4.9 acres)
32. 8100 Mario Lanza Boulevard (1.86 acres)
33. SW Corner of 86th & Lindbergh Blvd (.91 Acres)
34. 8601 Cheney Place (2.32 acres)
35. 2714-2718 S. 86th Street (2.04 acres)
36. 2720-32 S. 86th Street (0.36 acres)
37. 2734-46 S. 86th Street (0.37 acres)
38. 8600 Lyons Place/Cratin Place (0.92 acres)
39. 85th Street Rear, 8438 Gibbs Place, Brunswick Place and Suffolk Place (3.26 acres)
40. 84th Street and Crane Street 1, Crane Street 2 and Crane Street 3 (2.0 acres)
41. 85th Street between Luther Place and Eastwick Place (1.58 acres)
42. 8400 Mario Lanza Boulevard (0.73 acres)
43. 86th Street at Harley Place (0.95 acres) and 8518 Luther Place (0.14 acres)
44. 8500 Eastwick Place (1.81 acres)
45. 8600 Eastwick Place (2.91 acres)
46. 8401 Bartram Avenue (5.56 acres)
Proposal Submission Requirements

1. Cover letter. Please provide a cover letter no more than two (2) pages in length specifying the name of your firm, name of key individual(s) involved, the cost proposed for Services during the first year and for each of the two (2) successive one-year renewal terms, and whether Applicant is a certified M/W/DBE and/or a local business entity (LBE).

2. Description of Applicant's operational, managerial, equipment and financial capabilities, no more than two (2) pages in length.

3. Detailed plan of mobilization, detailed cost estimate and timeline, no more than two (2) pages in length.
   a. Mobilization should include your approach to Project Delivery. Describe your approach to providing the Services; also indicate estimated number of employees and their planned tasks with durations.
   b. Cost estimate should include per acre price as well as material, labor and equipment total costs.

4. Describe past experience with providing similar services for comparable size locations with the City of Philadelphia or other public/governmental agencies, no more than one (1) page in length.

5. Economic Inclusion. Please provide a narrative describing Applicant's past performance in engaging certified Minority Business Enterprises (MBE), Woman Business Enterprises (WBE), or Disabled Business Enterprises (DBE) in subcontracting and in procuring goods and services. In addition please describe the Applicant's past performance in hiring local, diverse workforce, both in-house and with subcontractors. The entire section should be no more than one (1) page in length.

6. Please provide a narrative describing Applicant’s past performance with hiring and training local workforce, and plan for hiring and training local workforce on this project, no more than one (1) page in length.

7. Completed forms identified in RFP.

Evaluation & Selection

PRA intends to award this Contract to the Applicant that best demonstrates the level of experience, skill and competence required to perform the Services called for in this RFP in the most efficient, cost-effective, and professional manner. The PRA will initially review the Responses to determine compliance with the Proposal Submission Requirements. Only Responses that comply with these requirements will be considered for evaluation. If no Response meets these requirements, the PRA may allow all Applicants to supplement their Responses to conform to these requirements.

PRA will evaluate respondents based on the following factors:

- Qualifications and relevant experience 25 points
- Proposed approach and strategies 25 points
- Organizational capacity 20 points
- Budget and cost proposal 15 points
- Economic inclusion 10 points
- Local subcontracting and hiring 5 points
Events of Disqualification or Default

Subsequent to the selection of an Applicant, and before execution of the Contract, the PRA may treat any of the following as an event of disqualification or default:

1. Unilateral withdrawal by the selected Applicant;
2. Failure to proceed substantially in accordance with the Response as submitted;
3. Failure by the Applicant for any reason whatsoever to timely execute the Contract when tendered;
4. Material misrepresentation, omission, or inaccuracy contained in any document submitted either as part of the Response, or subsequent thereto. For the purposes of this section, the PRA places particular importance on the information required by the Applicant’s Statement of Qualifications and Financial Responsibility and the Applicant’s Statement for Public Disclosure;
5. Failure to provide in a timely manner the additional material required after selection throughout the PRA disposition process.

Upon the happening of an event of disqualification or default by the Respondent, PRA shall have the right, at its election, to:

1. Rescind its selection; or
2. Declare null and void a Contract that may already have been executed.

Declarations and Other Information

Economic Inclusion

The PRA strongly encourages and promotes the employment of qualified MBE, WBE and/or DBE firms in all aspects of its procurement of goods and services. If Applicant is a Certified MBE, WBE or DBE; please submit information to confirm Certification as part of bid proposal.

Tax Clearance and Conflict of Interest Form

Applicants, upon request of the PRA, must provide evidence satisfactory to the PRA that all municipal taxes, including business taxes, real estate, school, water and sewer charges, if applicable, are current for both the individual Applicant and the Applicant’s firm, and that neither is currently indebted to the City; will at any time during the term of the Contract be indebted to the City, for or on account of any delinquent taxes, liens, judgments, fees or other debts for which no written agreement or payment plan satisfactory to the City has been established. Please complete the Philadelphia Tax Status Certification and Conflict of Interest form (Attachment A) and submit it with your Response.

Campaign Contribution Disclosure Forms

Please complete the applicable disclosure forms (Attachment B) and submit with your proposal.

Insurance Requirements

Please submit a certificate of insurance evidencing the required coverages as outlined in Attachment C with your Response. If, for any reason, you cannot comply with the insurance requirements, please provide the reasons for your inability to do so and the PRA will consider any deviations from the insurance requirements on a case-by-case basis.
By submitting a Response to this RFP, an Applicant affirmatively acknowledges: (i) its acceptance of the
terms and conditions of this RFP; (ii) the PRA may exercise in its sole discretion the following rights; and
(iii) the PRA may exercise the following rights at any time and without notice to any Applicant:

1. to reject any and all Responses;
2. to supplement, amend, substitute, modify or re-issue the RFP with terms and conditions
   materially different from those set forth here;
3. to cancel this RFP with or without issuing another RFP;
4. to extend the time period for responding to this RFP;
5. to solicit new Responses;
6. to conduct personal interviews with any Applicant to assess compliance with the selection
   criteria;
7. to request additional material, clarification, confirmation or modification of any information
   in any and all Responses;
8. to negotiate any aspect of a Response, including price;
9. to terminate negotiations regarding any and all Responses at any time;
10. to expressly waive any defect or technicality in any Response;
11. to rescind a selection prior to Contract execution if the PRA determines that the Response
does not conform to the specifications of this RFP;
12. to rescind a selection prior to Contract execution if the PRA determines that the specifications
    contained in this RFP are not in conformity with law or that the process in selection of an
    Applicant or Response was not in conformity with law or with the legal obligations of the PRA;
13. in the event a Contract is awarded, the successful Applicant or Applicants shall procure and
    maintain during the life of the Contract liability insurance in an amount to be determined
    prior to the award of the Contract;
14. in the event a Contract is awarded, all Applicants agree to perform their services as an
    independent contractor and not as an employee or agent of the PRA;
15. in the event a Contract is awarded, all Applicants agree that no portion of performance of the
    contract shall be subcontracted without the prior written approval of the PRA; and
16. each Applicant agrees to indemnify, protect and hold harmless the PRA from any and all
    losses, injuries, expenses, demands and claims against the PRA or the City of Philadelphia
    sustained or alleged to have been sustained in connection with or resulting from (i) the
    submission of the Applicant's Response; (ii) the delivery by the Applicant to the PRA of any
    other documents or information; and (iii) any other conduct undertaken by the Applicant in
    furtherance of or in relation to the Applicant's proposal. Each Applicant agrees that its
duty to indemnify and hold harmless shall not be limited to the terms of any liability insurance, if
any, required under this RFP or subsequent contract.

The Authority is under no obligation whatsoever to Applicant as a result of this RFP. The RFP does not
represent any commitment on the part of the Authority to Applicant or the project. In no event shall
the Authority be responsible for any cost, expense or fee incurred by or on behalf of Applicant in
connection with the RFP. Applicant shall be solely responsible for all such costs, expenses and fees.

**NOTICE:** The PRA is subject to the Pennsylvania Right to Know Law. Any information provided in
your response to this may be subject to disclosure to the public. Documents provided in response
to this RFP may also be required to be disclosed by applicable law, subpoena, and/or court order.
## RFP – Eastwick Grounds Maintenance

### List of Interested Parties

<table>
<thead>
<tr>
<th>Name</th>
<th>Company</th>
<th>Address</th>
<th>City, State</th>
<th>Phone</th>
<th>Email</th>
<th>Sector</th>
<th>MBE</th>
<th>WBE</th>
<th>DBE</th>
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<tbody>
<tr>
<td>Christopher Bunch</td>
<td>Paving the Way Landscaping</td>
<td>615 Wynnewood Road</td>
<td>Philadelphia, PA</td>
<td>(215) 301-2506</td>
<td><a href="mailto:ptwlandscape@gmail.com">ptwlandscape@gmail.com</a></td>
<td>Landscape Contracting</td>
<td>X</td>
<td></td>
<td></td>
</tr>
<tr>
<td>Mark Bachmann</td>
<td>Townscapes, Inc.</td>
<td>10087 Sandmeyer Lane</td>
<td>Philadelphia, PA</td>
<td>(215) 676-8039</td>
<td><a href="mailto:Markbach36@comcast.net">Markbach36@comcast.net</a></td>
<td>Landscape Contractor</td>
<td></td>
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<tr>
<td>Hanford Jones</td>
<td>Industrial Commercial Cleaning Group, Inc. (ICCG)</td>
<td>14 S. Burnt Mill Road</td>
<td>Voorhees, NJ</td>
<td>(856) 541-7241</td>
<td><a href="mailto:hjones@iccgrpinc.com">hjones@iccgrpinc.com</a></td>
<td>Janitorial and Landscaping</td>
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