

Vice President, Development

Company:

Our client, a prominent, Washington, DC area based mixed-use investment/development company seeks an experienced development professional to join the organization. With decades of experience owning, developing, and managing a 10 million square foot operating portfolio of office, industrial, retail, and multifamily properties, this organization is now very well positioned to capitalize on several large, mixed-use ground-up development projects, and therefore creating many new career opportunities within the organization.

Position Summary:

Reporting to the Senior Vice President of Acquisitions & Development, this leadership role will be focused on managing all aspects of the real estate development process including acquisitions, entitlements, capitalization, project management, design management, construction management and leasing efforts for a variety of prominent, mixed-use development projects.

Key Responsibilities:

- Possess a strong understanding of local and state entitlement pathways and be able to assess entitlement risk for ground-up development projects and change of use opportunities. Collaborate with both external and internal stakeholders in helping set project vision.
- Foster and maintain relationships with local and state agencies and key entitlement stakeholders.
- Interview and hire the design, engineering, land-use, and any other project consultants. Negotiate and manage contracts with third-party consultants.
- Prepare, develop, and assume overall responsibility for the financial analysis involved in maintaining the budget, schedule, and scope for multiple development projects.
- Manage external consultants to progress the development of each project to be executed on time and budget.
- Coordinate meetings and manage critical deliverables from the design team and construction teams.
- Tour markets and properties, research market conditions, analyze market data, and oversee due diligence of potential opportunities.
- Report on project performance to company leadership along with internal stakeholders across functional departments.
- Assist with preparation of investment committee memoranda to summarize key aspects of opportunities.

Required Experience & Skills:

- A minimum of 10 years of experience required with a bachelor's degree focused on finance, real estate, business, or other related discipline. MBA preferred.
- Previous experience working through all phases of ground up development projects. Proven experience leading successful, urban, mixed-use projects.
- Excellent interpersonal skills, both verbal and written communication skills and ability to interact with people at varying experience levels both internally and externally.
- Strong quantitative skills and proficiency in Microsoft Excel and Microsoft Office. Very strong attention to detail.
- Self-starter with the ability to learn quickly, work both independently and as a team member, and to prioritize and handle multiple tasks simultaneously in an organized and efficient manner.

CONTACT INFORMATION

Please refer all resumes to:
resumes@themaingroup.com

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