



Tom Kramig
Vice President of Multi-Media and Education
RE/MAX International, Inc.
5075 S. Syracuse Street
Denver, CO 80237-2712

Re: John Gualtieri, Head Coach
Real Estate Champions, Inc.

Dear Tom,

Last year I hired John Gualtieri from Real Estate Champions to help me develop and build my real estate practice. Being a RE/MAX agent for 15 years I knew that something was missing in my business. I came to the conclusion that a coach was the next step for me to grow. I had listened to Brian Buffini and Mike Ferry and had considered hiring one of them as my coach. But after reading Dirk Zeller's book "Real Estate for Dummies" I felt that his system was more in tune with my "style".

After I interviewed John for this important move in my life, I knew that this was the right one.

Since July 1, 2009, when I started working with John, my income and production has exploded. He listened to me and helped me develop a business that plays to my strengths, not my weaknesses.

Not only do I want to thank John for what he is helping me become, my wife of 27 years also wants to thank him too.

Tom, if you are interested in assisting other RE/MAX agents, without a doubt I'd recommend John Gualtieri and the Real Estate Champion system. The extra money that I am now making won't buy me happiness, but it will give me, and my family choices.

Ed McNally
Champion Real Estate Agent

RE/MAX of Cherry Hill, Inc.

1736 Route 70 East
Cherry Hill, New Jersey 08003
Office: (856) 424-4040, Fax: (856) 751-2791
(800) 437-4047, (888) 36-REMAX

