



WINDEMERE NEWSLETTER

Real Estate Report

JUNE 2021

THE BILL & MIMI TEAM
Realtors®

Getting back to normal!

(925)785-1386

Community Garage Sale!

JUNE 26TH!

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See page 4 for rules and information

INSIDE THIS ISSUE:

Detached Active & Sold	2
April - May 23rd	2
New Covid rules for real estate	3
Why a Boutique real estate agency	3
Townhouses and Condos	3
Real Estate Activity Summary	3
Garage Sale Information	4
June 2021 Calendar	4
San Ramon Summer Concerts	4



Gunn Realtors
BOUTIQUE AGENCY

Visit our Website
www.GunnRealtors.com



If your property is listed with another broker, this is not intended as a solicitation of that listing. Information deemed reliable, but not guaranteed.

Not thinking of selling but would like to know the value of your home?
No problem, email us, and we will email you our CMA for your property. No obligations!

DETACHED: ACTIVE/SOLD MARCH-APRIL 26, 2021

ADDRESS	STATUS	LIST PRICE	SQ. FT.	BED/BATH	SOLD PRICE	SQ FT \$\$	CDOMLS
3538 ALDWYCH WAY	NEW	\$1,425,000	2,384	3/3		\$598	3
2110 ARLINGTON WAY	SOLD	\$1,320,000	2,194	4/2.5	\$1,425,000	\$602	7
1129 ARROWFIELD WAY	SOLD	\$1,500,000	2,778	4/2.5	\$1,500,000	\$540	0
7327 BALMORAL WAY	SOLD	\$1,799,000	3,891	5/4.5	\$2,100,000	\$540	9
1828 BAROSSA DRIVE	SOLD	\$1,368,880	2<381	4/2.5	\$1,625,000	\$682	18
1266 BELLINGHAM SQ	PEND	\$1,925,000	4,010	5/4.5		\$480	11
1761 BLAKESLEY DRIVE	PEND	\$1,295,000	1,949	3/2.5		\$664	20
531 BYER COURT	PEND	\$1,650,000	2,704	5/4		\$610	6
537 BYER COURT	SOLD	\$1,450,000	2,619	4/3	\$1,730,000	\$661	7
2816 CARAMOOR LANE	SOLD	\$1,850,000	3,675	4/3.5	\$2,260,000	\$615	27
1524 CRAIGLEE WAY	SOLD	\$1,098,000	1,646	3/2.5	\$1,215,000	\$738	19
1561 CRAIGLEE WAY	SOLD	\$1,395,950	2,027	4/3	\$1,415,700	\$698	7
2149 N DONOVAN WAY	PEND	\$1,190,000	1,646	3/2.5		\$723	4
2921 ENFIELD STREET	SOLD	\$1,299,000	1,859	3/2.5	\$1,480,000	\$796	5
6120 KEARNY WAY	SOLD	\$1,599,900	3,064	4/3	\$1,880,000	\$614	11
2338 KEATS LANE	SOLD	\$1,725,000	3,364	4/3	\$2,067,000	\$614	13
2032 LONGLEAF CIRCLE	SOLD	\$1,950,000	4,118	5/5	\$2,355,000	\$572	11
903 LYSANDER COURT	SOLD	\$1,700,000	3,686	5/4.5	\$2,200,000	\$597	7
2524 MCLAREN LANE	SOLD	\$1,190,000	1,578	3/2.5	\$1,250,000	\$792	22
2662 MELBOURNE WAY	SOLD	\$1,588,000	2,953	4/3	\$1,948,000	\$660	20
2420 MILFORD DRIVE	SOLD	\$1,098,000	1,775	3/2.5	\$1,350,000	\$761	22
300 MILTON COURT	SOLD	\$1,399,900	2,232	4/2.5	\$1,585,000	\$710	12
2012 MORNINGTON LN	PEND	\$1,799,000	2,953	4/3		\$609	11
6212 MURDOCK WAY	SOLD	\$1,690,000	3,064	4/3	\$1,857,488	\$606	21
165 PADDINGTON CT	SOLD	\$1,480,000	2,704	5/4	\$1,855,000	\$686	9
1809 PERCY LANE	SOLD	\$1,798,000	3,364	4/3	\$2,120,000	\$630	5
209 RIVERLAND COURT	NEW	\$1,875,000	3,695	5/4		\$507	10
735 ROVERTON COURT	SOLD	\$1,698,000	3,472	5/4	\$2,050,000	\$590	2
2709 SALISBURY WAY	SOLD	\$1,699,000	3,231	5/3	\$1,930,000	\$597	6
3578 SANDALFORD WAY	SOLD	\$1,495,000	2,962	4/3	\$1,500,000	\$506	0
3091 SILVA WAY	SOLD	\$1,388,000	2,408	4/3	\$1,707,000	\$709	21
3555 SLEEPING MEADOW	SOLD	\$1,899,999	3,580	5/4	\$2,215,000	\$619	14
5528 THAYER LANE	CS	\$1,895,000	3,364	4/3		\$563	5
5537 THAYER LANE	PEND	\$1,250,000	4,060	5/4.5		\$458	9
1532 THURLOW WAY	PEND	\$1,250,000	1,859	3/2.5		\$672	22
5575 WELLS LANE	PEND	\$1,599,900	2,877	4/4		\$556	32

The California Department of Public Health now permits In-person property showings/open houses under Covid-19. But indoor gathering capacity limitations are still in place based on the current colored tier of each county; Orange-Tier rules in Contra Costa County limit indoor capacity to 25% or 25 people, whichever is fewer. Agents must continue the use of PEAD forms. C.A.R. has not changed its showing guidance, and therefore, all other requirements remain, including using a PEAD form and digital sign-in for all showings. C.A.R. is working diligently to provide more specifics regarding this guidance so that REALTORS® are in full compliance.

Why a Boutique Real Estate Agency?

The whole premise is to offer more flexibility and incentives to our clients than larger real estate agencies. We adhere strictly to fulfilling our fiduciary obligations to our clients, always looking out for their best interest, not ours! For example, many larger agencies practice “pocket listings.” They notify their agents first, hoping to double-end the transaction, which would benefit the agency but not necessarily their clients. One of the critical elements to maximize purchase price is to maximize as much exposure as possible, “pocket listings” could limit your exposure!

Thinking about selling, buying, leasing?

Please call Us! (925)785-1386

You would be under no obligation, and we would be happy to explain our services and the great seller, buyer incentive packages that we are proud to offer!

WINDEMERE REAL ESTATE ACTIVITY SUMMARY

TYPE	AVG LIST PRICE	AVG SALE PRICE	PRICE SQ FT	CDOMLS
DETACHED	\$1,539,185	\$1,784,808	\$647.34	11
CONDO/TOWNHOUSES	\$949,000	\$1,075,028	\$482.23	4

CONDOMINIUMS AND TOWNHOUSES

ADDRESS	STATUS	LIST PRICE	SQ. FT.	BED/BATH	SOLD PRICE	SQ FT \$\$	CDOMLS
1514 ARIANNA LANE	SOLD	\$849,000	1,892	3/3	\$875,111	\$463	6
5058 FIOLI LOOP	SOLD	\$1,000,000	2,337	3/2.5	\$1,235,000	\$528	6
12008 HARCOURT WY	NEW	\$950,000	2,180	3/2.5		\$436	6
115 LANDSDOWNE LP	SOLD	\$949,000	2,180	3/2.5	\$985,000	\$452	0
6111 YARDLEY LANE	ACTIVE	\$1,099,999	2,347	4/3		\$469	16
6117 YARDLEY LANE	SOLD	\$998,000	2,479	5/3	\$1,205,000	\$486	14
6178 YARDLEY LANE	PEND	\$1,090,000	2,347	4/3		\$464	9

The Bill & Mimi Team REALTORS®

*****ECRWSEDDM*****
LOCAL POSTAL CUSTOMER

PRST STD
U.S. POSTAGE
PAID
SAN RAMON, CA
PERMIT#308



COMING SOON!

JULY 4, 2021 AT 5-8 P.M.
SAN RAMON CENTRAL PARK

JUNE 2021

Sun	Mon	Tue	Wed	Thu	Fri	Sat
		1	2	3	4	5
6	7	8	9	10	11	12
13	14	15	16	17	18	19
20	21	22	23	24	25	
27	28	29	30			

FLEETWOOD MASK



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Community Garage Sale!

June 26th!

Mark the date down,
Sign-up early!



Please email your address and items for sale to:

Bill-Mimi@GunnRealtors.com

(925)785-1386

AMPHITHEATER, 12501 ALCOSTA

Turnkey! Interested?
Call me for more information
3 Models available!

The more homes that participate, the more buyers will come! We have buyers that come from as far as Sacramento and San Francisco.

1. To make this community garage sale successful "Please Sign Up Early!!!"
2. Make sure that you list all of your major items for sale.
3. We will do all of the advertising for the community garage sale, i.e., newspaper ads, Craigslist with a link back to our website showing every participant, and allowing potential buyers to print out a list of participants.
4. We will put out garage sale signs to direct potential buyers to your homes.
5. In addition we will deliver maps showing where all participants are located. These maps should be given out to all potential garage sale buyers.