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Thank you for your support of The Lighthouse. In March of this year, The Lighthouse turned 70, and it has been a whirlwind of a year. We are a community effort. The staff, medical partners, service providers, government agencies, board members, Lions and volunteers who work with us make it possible to serve 29,323 Georgians.

In October of this year, Dave Paule completed two years at the helm, and the progress he and the staff have made in that time has been extraordinary. They have professionalized the back office processes, increased fundraising by more than 50%, and have launched our first satellite operation in Savannah. Important to the mission, applications for vision care, hearing and surgeries are now accessible online! When he and I sat down to review the progress on the 3-year strategic plan, the staff had achieved most of the truly difficult goals. More importantly, we collectively know and understand our business more than ever.

We are at a crucial point in our evolution. The need for our work has never been greater in Georgia. Despite our legacy of contribution and accomplishment, 51 counties in Georgia have no optometrist at all. Even more do not have access to pediatric eye care. In Metro Atlanta alone, Learn4Life estimates that nearly 78,000 children need glasses and do not have access to them nor can they afford them. We face tremendous challenges to grow and serve more patients statewide. There is a serious need to expand and diversify our donor base and presence throughout Georgia.

Being a leader of this organization is both rewarding and challenging. Yet, despite the biggest challenges, every time I am at The Lighthouse I see dedicated men and women who daily rise to the occasion with compassion, good humor, and goodwill. And more importantly, I see patients who we have served who have had their lives forever improved by those people.

The challenges are immense, yet at The Lighthouse, in all things, it’s the mission that matters.

Tim G. Dunn, P.E.
Chairman of the Board of Directors
November, 2019
Back in October, when I completed my second full year at the helm of The Lighthouse, it seemed like a good time to reread my annual report letter from 2017 – when I’d just completed my second full week.

Over the past two years, we’ve adopted and implemented a new strategic plan, breathed new life into already-thriving programs, established a satellite Lighthouse in Savannah, and created numerous key partnerships around the state with medical providers, charity clinics, grantors, donors, and peer organizations.

As 2019 draws to a close, it is my distinct pleasure to share with you that, thanks to the unrelenting hard work and dedication of our staff, board, and volunteers, The Lighthouse’s position within Georgia’s charity-care community is stronger and more respected than ever before.

The Lighthouse had ambitious plans going into FY19. We wanted to focus on expansion with an eye toward demonstrating scalability: that is, proof that the organization can support one to five percent of the need in Georgia (roughly 10,000-50,000 individuals) by providing customized, area- and even venue-specific services throughout the state. For the poorest, remotest parts of Georgia, that would likely mean a full-service eye clinic; for better-equipped areas, perhaps a glasses-only clinic or even just vision screening.

In pursuit of that expansion, we dedicated resources to 1) recruiting new eye care providers; 2) establishing new partnerships with community health centers around the state; and 3) automating and digitizing our program application processes.

The results of those efforts speak for themselves: at the close of this year, we are more than 40 percent of the way to the service numbers necessary to begin planning – not just thinking about – a presence outside Georgia. Our Frame Kit program is perhaps the best example of this. In January, I challenged Director of Operations Peri Finch to grow the Frame Kit program beyond even its already-impressive numbers from the previous fiscal year, and he did not disappoint. We closed FY19 having nearly doubled our previous year’s number (780) to 1,551 Frame Kit patients served.
The Challenges

At the start of each fiscal year, I like to sit down and identify what I consider to be the ‘real problems’ facing The Lighthouse. While there are several strategic imperatives facing us, there are three that I think merit special attention.

First, the state of healthcare in Georgia is placing ever-increasing demands on our resources. While the Affordable Care Act improved access to insurance for citizens, it does not address the bigger, more dire problem of access to actual healthcare. There are more than 50 counties in Georgia with no access to an optometrist or ophthalmologist, and significantly more with no access to pediatric eye care. This has made the mobile clinic programs even more vital, and made more urgent the need for our presence throughout the state.

However, The Lighthouse has taken the volunteer optometrist model about as far as possible. Over the last four years, there has been a significant influx of private equity into healthcare, driving massive consolidation of medical practices. While this consolidation improves efficiency and costs for the providers, it reduces flexibility and availability to support volunteer programs like ours. As a result, even though the number of clinic events increased this year, the number of patients served declined due to a change in patient mix driven by optometrist availability and funding.

This problem will not turn around in the coming year. Ultimately, we must move to a compensation model for our providers.

Second, there is a strong need for consolidation in Georgia’s medical nonprofit community. Tax exemptworld.com reports that there are more than 77,000 nonprofits in Georgia alone. There are nearly 30 nonprofits offering similar or complementary services to The Lighthouse vision programs listed in the Georgia Vision Resource Guide.

Just as for-profit medical service providers are consolidating to improve efficiency, nonprofits must also find opportunities for greater efficiency.

The third? There has never been a more exciting time for vision and hearing technology. Nearly every day, a new device or procedure emerges to help improve vision and hearing. And, because as a nonprofit we don’t answer to Wall Street investors, we are uniquely qualified to explore these technologies. One cannot successfully run a nonprofit with the approach that old solutions are “good enough” for our clientele. The imperative to keep up with these is as paramount for us as for any for-profit medical practice.
The Future

Fortunately for our future, while each of these imperatives brings with it specific challenges, none is insurmountable given the considerable donor loyalty, staff and board devotion, and institutional support we enjoy. In fact, already we’ve made significant progress overcoming all three.

We have had tremendous success in spreading the word among Georgia’s eye care providers of the opportunities available to serve the uninsured and under-insured through The Lighthouse mobile and Chamblee clinics. Thanks to generous funding from the Georgia Baptist Health Care Ministry Foundation, for the first time we have been able to offer a flat daily rate to independent providers at mobile clinics, further incentivizing their participation and enhancing The Lighthouse’s reputation among its partners for resourcefulness and dedication to patients.

We were also the grateful recipients of a grant from the Georgia Charitable Care Network to partially fund optometrist staffing - an addition that could revolutionize our service model virtually overnight. Ultimately, an on-staff optometrist would enable The Lighthouse mobile clinic to set up shop anywhere with electricity - a church, community center, or even a hotel lobby - without the challenge of accommodating a volunteer provider’s schedule and coordinating his or her travel.

With regard to consolidation, I am pleased to report that our relationship with Atlanta healthcare mainstay Emory Eye Center has grown stronger every year since 2017, when we first participated in World Vision Day as part of vision-advocacy group Georgia Vision 2020. That group, led by Emory ophthalmologists Jacquelyn O’Banion and Natalie Weil, has been key in centralizing affordable, accessible eye care for uninsured and under-insured Georgians in the metro area - with plans for outward expansion already in motion. Vision 2020 is a World Healthcare Organization entity established with the goal of eliminating avoidable blindness worldwide by the end of 2020. It brings resources to bear in other countries. Georgia 2020 does the same thing locally. The Lighthouse, the Atlanta Lions, Emory, Prevent Blindness Georgia, The Center for the Visually Impaired, the Georgia Eye Bank and many other organizations are working to better coordinate services and fundraising to improve vision care.

And, finally, while our technological march forward may not always be as rapid as we would like, it is steady and building momentum every day. In October, 2019, we completed the transition to an online, fully HIPAA-compliant application system, for the first time granting patients the ability to apply for Lighthouse services via their smartphone, tablet, or computer. We also adopted a secure, encrypted cloud-based platform to send and receive sensitive patient documents to complement that system, removing forever the need for patients to scan, fax, or snail-mail any part of their application.
Going forward, we expect to debut a fully redesigned and highly functional modernized website by the end of March, 2020 – a move that will aid tremendously in solidifying The Lighthouse’s position as a relevant, flexible, and innovative member of Georgia’s charity-care community.

This year, as every year, we owe a debt of gratitude to so many wonderful individuals and organizations whose belief in and support of our mission made it possible for us to serve thousands of Georgians in need. I am deeply grateful to the Lighthouse staff and board of directors for their commitment to our patients; to everyone – individual and institutional – who has given generously to support our work; to our numerous partner clinics for working alongside us to achieve better care for more people; and to our extraordinary roster of volunteer eye care providers and audiology partners. Without any of these groups, we could not fulfill our mission. In addition to the organizations mentioned above, the Lions of Georgia, the Georgia Public Service Commission, the Kaiser Permanente Health Plan of Georgia, Frasier Parker, the Friedman Family Philanthropic Fund of the Jewish Federation of Greater Atlanta and many, many donors have made the successful journey from October 2017 possible. We thank everyone reading this for their support.

We move into 2020 with a renewed sense of purpose and a better set of tools for fulfilling it. It is my hope that, this time next year, we may all look back on this time as a prelude to the best and brightest days of The Lighthouse’s existence.

David M. Paule
Executive Director
**FY19 IMPACT STATEMENT**

**Lighthouse Impact - Services**

<table>
<thead>
<tr>
<th>Service</th>
<th>Quantity</th>
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<tbody>
<tr>
<td>Hearing Aids</td>
<td>786</td>
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<tr>
<td>Surgeries</td>
<td>147</td>
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<tr>
<td>Frame Kit</td>
<td>1,550</td>
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<tr>
<td>Eye Exams</td>
<td>738</td>
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<tr>
<td>Eyeglasses</td>
<td>1,161</td>
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**FY19 Surgery Services Provided**

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<tr>
<th>Service</th>
<th>Quantity</th>
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<tr>
<td>Anesthesia</td>
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<tr>
<td>A-scan</td>
<td>37</td>
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<tr>
<td>Cataracts</td>
<td>57</td>
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<tr>
<td>Diabetic Retinopathy</td>
<td>46</td>
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<tr>
<td>Exam</td>
<td>72</td>
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<tr>
<td>Facility</td>
<td>38</td>
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<tr>
<td>Glaucoma</td>
<td>1</td>
</tr>
<tr>
<td>Prosthesis</td>
<td>0</td>
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<tr>
<td>Retina Surgery</td>
<td>6</td>
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<tr>
<td>Miscellaneous</td>
<td>3</td>
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<tr>
<td>Cornea</td>
<td>2</td>
</tr>
</tbody>
</table>

**The Lighthouse Recycling Center FY19 Impact**

- 60,233 recycled eyeglasses were provided for mission trips and medical teams in FY19. Glasses were taken to the following countries:
  - Haiti
  - Honduras
  - Uganda
  - Fiji
  - Kenya
  - Vanuatu
  - Jamaica
  - Dominican Republic
  - Zimbabwe
  - Nigeria
  - El Salvador
  - Nepal
  - Lesotho
  - Tanzania
  - Liberia
  - Ghana
  - Guatemala
  - Ecuador
  - Colombia
  - Peru
  - Guyana
  - Mexico
  - Philippines
  - Sierra Leone
  - Venezuela
  - Bangladesh
  - Zambia
  - Ethiopia
  - India
  - Central African Republic
  - Thailand
  - Belize
  - and Serbia

- Additionally, we recycled 150,000 pairs of eyeglasses, 822 cell phones, and 1,052 hearing aids.

**FY19 Vision Screenings**

Lighthouse staff provided **24,941** vision screenings to Georgia schoolchildren in FY19 thanks to our partnerships with Georgia public schools, local Lions Clubs, community centers, and health clinics.
Patients - Gender Distribution

- Male: 46.8%
- Female: 53.2%

Patients - Race/Ethnicity Distribution

- White: 34.8%
- African American: 47.4%
- Hispanic: 1.7%
- Two or more races/Other: 12.5%
- Asian: 3.7%

Patients - Age Distribution

- 0-18: 8.1%
- 19-30: 4.3%
- 31-45: 9.9%
- 46-60: 34.5%
- 61-75: 27.2%
- 76-90: 14.1%
- Over 90: 2%
A Southern Tradition

THE LIGHTHOUSE’S PLACE IN COLLEGE FOOTBALL HISTORY

The Lighthouse held its second annual celebration of college football and athlete philanthropy on Oct. 18, 2018, at the College Football Hall of Fame. The first celebration, held in 2017, marked the 50th anniversary of the founding of the Peach Bowl by Lighthouse supporter George Crumbley as a fundraiser for The Lighthouse. In the half century since its founding, the Peach Bowl has been a strong, consistent source of support for The Lighthouse’s mission and helped cement Atlanta’s status as the college football capital of the world.

Attended by some of Georgia’s best-known athletes and philanthropists - including Ron Canakaris, limited partner of the Atlanta Falcons, Beacon of Hope honoree Dr. William J. Degenhart, College Football Hall of Fame inductee Kevin Butler, and Heisman Trophy winner Danny Wuerffel - Evening in the End Zone is a union of sports and good works like no other.
In February, 2018, The Lighthouse established its first permanent presence outside Atlanta with a satellite office in Savannah. With an uninsured rate topping 20 percent and existing provider support from volunteer ophthalmologists and Savannah residents Dr. William Degenhart and Dr. Henry Croci, Savannah was the obvious first choice for Lighthouse expansion. In the months since its opening, the Savannah location has flourished, with full-time clinic staff and thriving partnerships with Curtis V. Cooper Primary Health Care and the Savannah Center for Blind and Low Vision.
The Lighthouse resurrected "Night of Spectacles" in 2019 and treated Atlanta to an elegant reception showcasing spectacles and all mediums of art in support of those in need of vision and hearing care. Graciously hosted by PIETRA Luxury in Stone, the evening included an art auction, delicious food and libations, and the musical styling of Del Baroni and Tony Winston.

The showcased work came from local artists such as Erika Guillory Page and Blayne Macauley, and students from Brenau University and Georgia Southern University, whose submissions were made using recycled eyeglasses.
Navigate! returned in 2019 for the second year as a fundraiser for The Lighthouse’s hearing programs.

With the incomparable Callanwolde Fine Arts Center as a background, a live pianist, and the public debut of Sonny, our pediatric hearing program mascot - plus an a capella performance by Atlanta opera singer Megan Mashburn - Navigate! was an evening of both lighthearted fun and timeless elegance.
# ANNUAL FUND SUPPORT

## Luminary Society* ($1,000+)

<table>
<thead>
<tr>
<th>Amount</th>
<th>Name</th>
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<td>$25,000+</td>
<td>Friedman Family Philanthropic Fund of the Jewish Federation of Greater Atlanta</td>
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<tr>
<td>$10,000+</td>
<td>Tim and Elizabeth Dunn</td>
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<tr>
<td>$10,000+</td>
<td>David Paule and Gary Mann</td>
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<tr>
<td>$5,000+</td>
<td>Ron and Vicki Canakaris</td>
</tr>
<tr>
<td>$5,000+</td>
<td>Jeanne Perrine Neal and Terry Neal</td>
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<tr>
<td>$5,000+</td>
<td>John and Trudy Rudert</td>
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<tr>
<td>$2,500+</td>
<td>Jeffrey Baker and Chris McKinley</td>
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<tr>
<td>$2,500+</td>
<td>William J. Degenhart, M.D.</td>
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<td>$2,500+</td>
<td>Vance and Susan Garrison</td>
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<td>Dan and Cheryl Lee</td>
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<td>$2,500+</td>
<td>John and Diane Lucht</td>
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<td>Elvira and J.B. Mannelly, Jr.</td>
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<tr>
<td>$2,500+</td>
<td>Mr. and Mrs. Scott Rogers</td>
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<td>Allen W. Yee</td>
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<td>Carolyn Crumbley</td>
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<td>$1,000+</td>
<td>Mr. and Mrs. Montague and Laura Boyd</td>
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<td>$1,000+</td>
<td>The Brewer Fund</td>
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<td>Grace Clower</td>
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<td>J.C. and Rita Coefield</td>
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<td>$500+</td>
<td>Frank Keats</td>
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<td>Charles D. Keown</td>
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*The Luminary Society was created to honor the individuals dedicated to bringing low-cost vision and hearing care to those who are uninsured and underinsured. The Society recognizes those donors who contribute over $1,000 each year to the Annual Fund. In FY19, Luminary Society members contributed $122,700.59, which provided approximately 908 eye exams and eyeglasses for Georgians in need.
ANNUAL FUND SUPPORT

$500+ (cont.)

Lavann and Chuck Landrum
Mary Beth Lester
Jill Maull
Patricia McCullen
Fredda McDonald
Middelthon Family
Marty Myers
Mark and Jennie Rountree
Lillian Shurtleff
Dana Wallace
Emily Williams
Daniel Yarbrough

Jeffrey Andersen
Pam Anderson
Carner and Amy Andrews
Cheryl Arnson
M. Farooq Ashraf, M.D., F.A.C.S
Brandy Augustine, O.D.
Roni Barker
Kenneth Barry
Patrice Barry
Ross Barton
Steven Beard
Betty Beatty
Gerald Becham
Blake Benford
Mikki Benford
Ingrid J. Benjamin
Ronald Bennetti
Bobby and Sarah Benson
Charles Bentley
Jay Bernath
Richard Berry
Namita Bhardwaj, M.D.
Jeff Blake
Herbert and Sheila Blatt
Clayton G. Blehm, M.D.
William Blake and Meredith Blser
Lindsey Booker
Kurt W. Bost
Carl E. Brack, Sr.
Dan and Marie Branch
Joe and Cecil Brannen
Joe Bill Brannon
Martin Brannon
Steve and Kathleen Brenneman
Judson and Tammy Briggs
Paul Brightbill
Hubert Briscoe
R. Harold Brown
Ashley Brown
Clifford and Virginia Brown
Joshua Brown
Chandra Pitt Brown
James E. Buckley
Charles Rudd
Elizabeth Ann Bumgarner
Pamela Burk
William and Linda Burke

General Support

Bethany Abercrombie
John W. Adams
John and Ann Addison
James Akins
Doyle and Rebecca Akins
Gary Alexander
Lion Willie Alexander and Irmogene Alexander
Alan D. Allen
ANNUAL FUND SUPPORT

Cray Campbell          Robert Coons          Mark Dickinson, O.D.
Pam Carlson              Shirley Jones Cooper     Ferrell A. Dixon, Jr.
Ricky Carlson           Charles L. Cope        Jimmy Dockery
Kathleen and Cannon Carr Bryan Courson      Sean and Dana Dolan
Mary Lee Carter          Ray Cox             Annis Dominey
Jack D. Case            James and Mary Crace   Brian D. Donegan
James Chamblee          Jonathan Crooks       Constance Dotzenrod
Fabiola Charles Stokes  Jeff Crowder, M.D.    Terry Dover
Willie Y.W. Chen, M.D.  Len and Rosemary Cutuli Lori Duffy
David Chin Yee, M.D.    Ann D'Agostino       Robin Chandler and Kristin Chandler Dupree, and Families
Hyung Cho, M.D.         Allen Daley          Josiah Dycus
Hersh Chopra, M.D.      Larry and Reba Daniel  Adam Dye
Patricia Chriswell      Ed and Janis Danowitz  John Eberenz
Joanne Chu              Michael and June Daugherty Samuel W. Elliott
Hushaun Clarke          Lauren Davenport Imber Jimmie Edenfield
Luther and Barbara Clearman Carol D'Cruz      Adam Elliott
Sherwin Clemons         Amber Dean            Kim Elmore
Elizabeth Cochrain      Jenny Delara          Gloria Elzworth
Joyce Coleman           James DeNoia          Irina Escalante-Chemova
Johnnie W. Collier      Peg Densmore          George and Sharon Esposito
Mark and Phyllis Conard Roger and Joanne Deschenses Kimberley and Greg Euston
Vicki Connell           Carol and Jim Dew      Chris Fabina
Tom and Cindy Cooksey   Jay Dhaliwal
ANNUAL FUND SUPPORT

Elizabeth and Roy Fair  James Gerstenlauer  Claude P. Harman, Jr.
P.B. Fancher  Wes Gifford  Jewell Harper
Dolly Fehd  Dave and Jane Ellen Gilbert  Gladys Marie Harper
Betty Fish Family Trust  Melissa Gill  Leslie Harris
Kim Flowers  Paul J. Glass, M.D.  Allen and Faye Harris
Felton Floyd  Charles and Betty Goetz  Corenna Hawkins
Hannah Flynn  Bryan and Florence Gordon  Rosanne Hearn
Amy and Greg Foley  James and Sandra Gosney  Roland Heath
Dianne Fornear  Leeanne Gowen  Shiela Hebert
David and Dimple Forrest  Lion Yvonne Graham  Debbie Hennessey
Roger Fortner  Julie Green  Kevin Hertzwig
Gordon Fowler  Alex and Nicole Greeson  C.B. Hester
Carol Fox  Mary Jane Gresham  Christine Hett
Joy Free  Diane G. Griffin and Joseph W. Griffin, Jr., M.D.  Jennifer Hewett
Nicholle Freireich  Robert Gunby  Cheryl and Tom Higgins
Kim Frempong  Raymond C. Hall, Jr.  Gwen and Bob Hill
Bonnie Fried  Fred Hall  Wade Hodges
Sara Frooman  Stephen M. Hamilton, M.D.  Donald Hodges
Eugene Gabianelli, M.D.  John and Annette Hanner  Joshua Hodgins
Max and Claudette Callman  Oren Harden  Cindy Hodgins
Valerie Garrett  Caroll and Patricia Hardy  Dale and Lorene Hoffman
Sharon Hardy
ANNUAL FUND SUPPORT

W.T. Holman
Amy Hooper
Bob Hope
Joe and Betty Hornick
Joni House and Alan Toney
Delores Hudson
Fontaine and Michael Huey
Amanda Hutto
Carolyn Irvin
William J. Jackson, Jr.
Theresa Jackson
Vincent and Amanda James
Judge Isaac Jenrette
Christian and Renee Jensrud
Anne Marie Johnson
Cameron Johnson, M.D.
Chris and Melissa Johnson
Nancy Johnson
Randy Jones
Cecelia Jones
Victoria Jordan
Lark Joyner
Chris and Karen Karabinos

Vince Kartley
Paul L. Kaufman, M.D.
Andrew and Judy Keenan
Elizabeth Keller
Bonnie Kelly
Jack and Evelyn Kennedy
Beatrice Kibera
Joung Kim, M.D.
Harold and Nancy Kimball
Christian Kirby and Shawn Rieschl Johnson
Ronald M. Kirby
Amanda Koba
Randy Koporc
Melissa Kostenko
Barry and Kimberly Krebs
Pam and Bryan LaBrecque
Charles and Grace Laing
Gene and Nancy Lambert
Scott Lampert, M.D.
David and Bobbie Lancaster
Beverly Laney
John Lanoie
Jim and Barbara Lapham
Ken and Carol Anne Lawler
Brandon Lawler and Logan Lee
Stuart Levenson
S.L. Lewis-Nelson
Bob Light
Francis Lott
Gary Loventhal
Miguel Lozano
Lee and Maxine Majors
William Mallory
Joseph Marshall
Lory Marshall
Jennifer Martin
Luke and Bonnie Martin
Guerry and Michelle Mashburn
Lewis Massey
Genie Massingale
Clara Maxcy
Shannon Mayer
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<td>John and Jeanne McConnell</td>
<td>Suzanna Morris</td>
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<td>David and Mable McDonald</td>
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<td>Jim and Amy Moser</td>
<td>Sagar Patel, M.D.</td>
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<td>Elizabeth McGovern</td>
<td>Kenya Moss</td>
<td>Jason Patton</td>
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<td>Edna McKinnie</td>
<td>Guy and Irene Mullinax</td>
<td>Linton and Martha Paulk</td>
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<td>Kyle McLeod</td>
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<td>Mrs. Ray Newman and daughters Kathy, Ginger, Jane, and Nancy</td>
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<td>Kemal Ordu</td>
<td>Ginger and Sonny Pinckard</td>
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<td>Ralph and Betty Mixon</td>
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<td>Ben and Carolyn Poole</td>
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<td>Mike and Amber Powell</td>
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<td>Charles and Fay Smith</td>
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<td>James B.F. Russell</td>
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<td>Elbonie Hombuckle-Preston and Willie Preston</td>
<td>Cecelia Saffold</td>
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<td>Yvonne Price</td>
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<td>Cecilia Sanchez</td>
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<td>John H. Sappe</td>
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<td>Portia Anne Quiello</td>
<td>Evan D. Schoenberg, M.D.</td>
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<td>Matthew Quinn</td>
<td>Cathi and John Sciantarelli</td>
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<td>Sidney and Barbara Scott</td>
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<td>Kathy H. Scott</td>
<td>Robin Stricklin</td>
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<td>Beverly Scott</td>
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<td>David Self</td>
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<td>Harriet H. Yancey</td>
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<td>Rhett White</td>
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LIONS CLUB SUPPORT

$10,000+
Dalton Lions Club

$5,000+
East Cobb Lions Club
Ellijay Lions Club Charities, Inc.
Snellville Lions Club
South Cobb Lions Club
Towns County Lions Club

$2,500+
Buckhead Lions Club
Centerville Lions Club
Chatsworth Lions Club
Oconee Lions Club
Roswell Lions Club

$1,000+
Adairsville Lions Club
Alpharetta Lions Club
Atlanta Lions Club
Augusta Lions Club
Ball Ground Lions Club
Baxley Lions Club
Bulloch Lions Club
Camilla Lions Club
Claxton Lions Club
Columbus Lions Club
Cordele Lions Club
Covington Lions Club
Dahlonega Lions Club
Dawsonville Lions Club
Greenville Lions Club
Jasper Lions Club
Jefferson Lions Club
Jekyll Island Lions Club
Jones County Lions Club
Loganville Lions Club
Louisville Lions Club
Madison Lions Club
Manchester Lions Club
Marietta Lions Club
McDonough Lions Club
Milledgeville Lions Club
Moultrie Lions Club
National Hills Lions Club
Pike County Lions Club
Rome Lions Club
Sylvania Lions Club
Tucker LaVista Lions Club
Twin City Lions Club
Union County Lions Club
Villa Rica Lions Club
Winder Noon Lions Club

$500+
Alma Lions Club
Byron Lions Club
Chinese American Lions Club of Atlanta
Clayton Lions Club
Conyers Lions Club
Dalton Noon Lions Club
Decatur County Lions Club
Elberton Lions Club
Forsyth County Lions Club
Gainesville Lions Club
Garden City Lions Club
LaGrange Lions Club
Lavonia Lions Club
Liberty-Coastal Lions Club
Martin Lions Club
Metter Lions Club
## LIONS CLUB SUPPORT

### $500+ (cont.)

- Midville Lions Club
- North Cobb Lions Club
- North Hall Lions Club
- Paulding-West Cobb Lions Club
- Port City Lions Club of Savannah
- Thomaston Lions Club
- Toccoa Lions Club
- Waycross Okefenokee Lions Club
- West Point Lions Club
- Woodbine Lions Club
- Woodstock Lions Club

#### General Support

- Americus Lions Club
- Athens Heritage Lions Club
- Athens Lions Club
- Bellville Lions Club
- Buchanan Lions Club
- Buford Lions Club
- Calhoun Lions Club
- Carnesville Lions Club
- Carrollton Lions Club
- Chattanooga Valley Lions Club
- Cobbtown Lions Club
- Colbert Lions Club
- Collins Lions Club
- Comer Lions Club
- Commerce Lions Club
- Cordele Evening Lions Club
- Cordele Lioness Club
- Cross Keys Lions Club
- Dawson Lions Club
- Douglas County Lions Club
- Eastman Lions Club
- Fort Gaines Lions Club
- Hahira Lions Club
- Heard County Lions Club
- Hephzibah Lions Club
- Lambert High School Leo Club
- Lions Club of Eatonton
- Loganville Legacy Lions Club
- Macon Rutland Lions Club
- Menlo Lions Club
- Millen Lions Club
- Norcross Lions Club
- North Decatur Lions Club
- Oglethorpe County Lions Club
- Oxford Lions Club
- PDC Association
- Pooler Lions Club
- Royston Franklin Springs Lions Club
- Smyrna Jonquil Lions Club
- Statham Lions Club
- Tallapoosa Lions Club
- Thomson Camelia City Lions Club
- Tifton Lions Club
- Unadilla Lions Club
- Walnut Grove Lions Club
- Warner Robins Lions Club
- Warwick Lions Club
- Wayne County Lions Club
CORPORATE & INSTITUTIONAL SUPPORT

$100,000+
Georgia Baptist Healthcare Ministry Foundation
Virginia and Matt Reese Trust

$50,000+
Chick-Fil-A Peach Bowl, Inc.
Covenant Foundation, Inc.
Friedman Family Philanthropic Fund of the Jewish Federation of Greater Atlanta
Kaiser Foundation Health Plan of Georgia

$25,000+
Alcon Foundation
Estate of Joyce Nadine Tallman
Georgia Charitable Care Network

$10,000+
Albert Steiner Charitable Fund
Jesse Parker Williams Foundation

$5,000+
Arthur M. Blank Family Foundation
Homestead Foundation
Northside Hospital
Ray M. and Mary Elizabeth Lee Foundation

$2,500+
Anonymous
CityWide Insurance
Georgia Retina P.C.
Illinois Tools Work, Inc.
Network for Good
Raymond James Financial
Saia LTL Freight
Smith & Howard
Synovus Trust Company N.A.
The Coca-Cola Company
United Way of Greater Atlanta

$1,000+
Chick-Fil-A
Christian City
Fidelity Bank
Florida Retina Institute
Formally Yours, Inc.
Mansfield Energy
Miller Zell, Inc.
Oticon
Rogers Law Office
TECNA Foundation

Thomas Eye Group
United Distributors, Inc.

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Ascential
Atlanta Alumnae Delta Gamma Chapter
Beacham & Company Realtors
Charitable Adult Rides & Services, Inc.
Committee to Elect Buddy Harden
DeKalb School Employees Foundation
Dhaliwal & Associates
Douglasville Eye Clinic
Dunn Laboratories, Inc.
Florence Lawrence Trust
Georgia Eye Specialists
German Kitchen Center
Hall’s Auto, Inc.
Harrison Design
Hays Companies
Kroger Community Rewards
Lott Holdings, LLC
CORPORATE & INSTITUTIONAL SUPPORT

General Support (cont.)

Marietta Eye Clinic
Marietta Woman's Club
McDonalds Horse Supply
Moore Insurance Agency
Mutual of America Foundation
Myers Industrial Construction, Inc.
Nelnet Foundation
NFL On Location Experiences
Plusoptix
Rogers Electric
Ronnie Thompson Ford
Sierra Wireless
StandPoint Incorporated
Summit Group
The Club of Hearts
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Vitalysys Technologies
Watson Cable Company
West Georgia Eye Care
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Victoria Hamilton, Au.D.
Cheryl Arnson, Au.D.
Kira Weissenborn, Au.D.
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<tr>
<th>Medical Practice Name</th>
<th>Contact Person(s)</th>
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<td>Looper Speech and Hearing Center</td>
<td>Katie McCreery-Scarbor, Au.D.</td>
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<td>M. Edwin Davis, M.D.</td>
<td>Jeff Fargason, BC-HIS</td>
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<td>Marietta Hearing Center</td>
<td>Laurie Nelson, M.S., F-AAA</td>
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<td>McDonnell Hearing Solutions, LLC</td>
<td>Brenda R. McDonnell, Au.D., CCC-A</td>
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<tr>
<td>North Georgia Hearing Aid Specialist</td>
<td>Connie Duncan, HAS</td>
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<td>Northeast Atlanta Ear, Nose &amp; Throat</td>
<td>Katie M. Saleeby, Au.D.</td>
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<td>Northeast Georgia ENT</td>
<td>Kerry Cohen, Au.D.</td>
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<td>Shonda Bailey, Au.D., CCC-A</td>
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<td>Jim Whitley, BS-HIS</td>
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<td>Dennis H. Ward, BC-HIS</td>
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<td>Ward's Hearing Aid Center</td>
<td>Kellie Smith, Au.D.</td>
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Natalie Gibbs, Au.D.

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Katrina Williams, M.A., Au.D.
Katie Kahliert, Au.D.

WellStar Medical Group Ear, Nose & Throat - Spalding
Dana McCray, Au.D.
Francye Largeman, Au.D., CCC-A, F-AAA

West Georgia Audiology Services
Teresita Villegas, CCC-A, Au.D.

West Georgia Hearing Services
Viola Best, BC-HIS

Westech Hearing, LLC
Tara Roney, Au.D., CCC-A

OPHTHALMOLOGY PARTNERS

Associates of Ophthalmology
David W. Boone, D.O.
J. Gregory Jones, M.D.

Athens Retina Center
Victor T. Copeland, M.D.

Clayton Eye Center
Ronald S. Weber, M.D.

Dublin Eye Associates
Glendon W. Smalley, M.D.
John G. Williams, M.D.

Emory Clark-Holder Clinic
Lawrence F. Brack III, M.D.
Anna Kao, M.D.

Emory Eye Center
Blaine Cribbs, M.D.
G. Baker Hubbard III, M.D.

Eye Center South
Thomas D. Bailey, M.D.

Eye Consultants of Atlanta
Joseph Christenbury, M.D.

Family Eye Care Associates
Charles S. McQuaig, O.D.

Gainesville Eye Associates
Zachary Balest, M.D.
Central Evans, M.D.
Lori Lebow, M.D.

Georgia Center for Sight
Jing Dong, M.D.

Georgia Eye Institute of the Southeast, LLC
Jennifer Bromley, M.D.
William Degenhart, M.D.
Mark Manocha, M.D.
Judith M. Piros, M.D.

Georgia Eye Partners
Evan D. Schoenberg, M.D.

Georgia Florida Eye Center
Michael J. Magbalon, M.D.

Georgia Ophthalmologists
Jose Bigles-Geigel, M.D.

Georgia Vision Institute
Lauren W. Yancey, M.D.

Lawrence M. Arkin, M.D.

Marietta Eye Clinic
Charles C. Ho, M.D.
Dhanu Meleth, M.D.

Omni Eye Services
Arkadiy Yadgarov, M.D.
Professional Eye Associates
Timothy E. O’Boyle, M.D.
D. Brian Kim, M.D.

Regional Eye Center
Chanh M. Tu, M.D.

Schulze Eye & Surgery Center
Richard R. Schulze, Jr., M.D.

Seaside Ophthalmology, Inc.
Angela R. Scott, M.D.

South Georgia Eye Partners
Wes Ross, M.D.

Southeastern Retina Specialists
Shawn Agee, M.D.

Southern Eye Center
Lance J. Haluka, O.D.
Mark J. Eanes, M.D.

Southern Vitreoretinal Associates
Nicholas Farber, M.D.
Robert L. Steinmetz, M.D.
Emily D. Ashmore, M.D.
H. Logan Brooks, M.D.
Charles K. Newell, M.D.

Steven T. Greenhaw, M.D., P.C.
Steven T. Greenhaw, M.D.

Georgia Retina
Hyung Cho, M.D.
Sean S. Koh, M.D.
Scott I. Lampert, M.D.
S. Krishna Mukkamala, M.D.
Atul Sharma, M.D.
Stephanie L. Vanderveldt, M.D.
Paul S. Walia, M.D.

**OPTOMETRY PARTNERS**

Funmilayo Aranmolate, O.D.

Brandy Augustine, O.D.

Eye Consultants of Atlanta
Arpita Bhasin, M.D., Ph.D.

Georgia Ophthalmologists
Jose Bigles-Geigel, M.D.

Dawson Vision
Brian Burke

(Retired)
Charles Calhoun

Jennifer Carver

Vision Works
Sumhera Chagani
Nikita Desai

Georgia Eye Partners
Priscilla Chang
Gagan Sawhney

Georgia Retina
David Chin Yee

(Retired)
Henry Croci

Dawson Eye Group
Michael Dasinger
Kelley Dasinger

Dixon Eye Care
El-Roy Dixon

West Georgia Eye Care
Rebecca Goad
Krista Stapleton

Hampton Family Eye Care
Keesha Hampton

Veterans Affairs Med Eye Clinic
Judith Hendrickson

Grady
Elaine Hernandez
Christie Person
Dublin Eye Associates
Katy Johnson

... Ailene Kim

Target Optical
Kristy Le

Woodham's Eye Clinic
Anir Maurya

(Retired)
Gary Richman

Emory Eye Center
Ken Rosengren

U&M Family Eye Care
Sarah Shin

Walmart Vision Center
Charles Yu
## The FY19 Lighthouse Board of Directors

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- **Vicki Hubbard**
  Vice Chair
- **Peg Densmore**
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- **David White**
  Treasurer
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  Immediate Past Chair

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- **Hannah Flynn (O)**
- **Len Cutuli (N)**
- **Debbie Hennesey**
  Council Representative

### Directors at Large
- **Charlene Fang**
- **Rey Martinez**
- **Bonnie Kelly**
- **David McDonald**
- **Allen Yee**
- **Cheryl C. Lee**
- **Deborah Deloach**
<table>
<thead>
<tr>
<th>Name</th>
<th>Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>David M. Paule</td>
<td>Executive Director</td>
</tr>
<tr>
<td>Phillip Arrington</td>
<td>Chief Financial Officer</td>
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<tr>
<td>Sarah Williams</td>
<td>Chief Development Officer</td>
</tr>
<tr>
<td>Peri Finch</td>
<td>Director of Operations</td>
</tr>
<tr>
<td>Elizabeth Nelson Routh</td>
<td>Director of Hearing Programs</td>
</tr>
<tr>
<td>Ruthy Stephens</td>
<td>Director of Vision Programs</td>
</tr>
<tr>
<td>Kate Viana</td>
<td>Director of Marketing &amp; Communication</td>
</tr>
<tr>
<td>Brandon Lawler</td>
<td>Development Operations Manager</td>
</tr>
<tr>
<td>Mark Conard</td>
<td>Process &amp; Technology Manager</td>
</tr>
<tr>
<td>LaKisha Kenney</td>
<td>Associate Director of Vision Programs</td>
</tr>
<tr>
<td>Victoria Jordan</td>
<td>Associate Director, Vision Surgery</td>
</tr>
<tr>
<td>Beatrice Kibera</td>
<td>Controller</td>
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<tr>
<td>Shirley Cooper</td>
<td>Database Manager</td>
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<tr>
<td>Yadira Velasquez</td>
<td>Program Specialist</td>
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<tr>
<td>Yamila Lewis</td>
<td>Program Specialist</td>
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<tr>
<td>Javina Belton</td>
<td>Vision Clinic Manager</td>
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<tr>
<td>Kamesha Walker</td>
<td>Vision Clinic Manager</td>
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<tr>
<td>Jachoia McKelvey</td>
<td>Vision Clinic Manager</td>
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<tr>
<td>Jessica Vasquez</td>
<td>Vision Clinic Manager</td>
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<tr>
<td>Maggie Joseph</td>
<td>Vision Clinic Manager</td>
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<tr>
<td>Kayla Rivera</td>
<td>Vision Clinic Specialist</td>
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<tr>
<td>David Martin, LDO</td>
<td>Licensed Optician</td>
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<tr>
<td>Jennifer Martin</td>
<td>Optician</td>
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<tr>
<td>Alicia Ruffins</td>
<td>Intake Specialist</td>
</tr>
<tr>
<td>Erma Brown</td>
<td>Receptionist</td>
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</table>
STATEMENT OF FINANCIAL POSITION

Assets

<table>
<thead>
<tr>
<th>Description</th>
<th>2018</th>
<th>2019</th>
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<tbody>
<tr>
<td>Current Assets</td>
<td>$1,453,800</td>
<td>$1,131,103</td>
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<tr>
<td>Property &amp; Equipment</td>
<td>$1,863,500</td>
<td>$1,854,894</td>
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<tr>
<td>Beneficial Interest in Perpetual Trust</td>
<td>$12,319,566</td>
<td>$11,908,038</td>
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<tr>
<td>Investments</td>
<td>$6,552,101</td>
<td>$7,081,311</td>
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<tr>
<td>Other Assets</td>
<td>$5,281</td>
<td>$5,730</td>
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Total Current Assets $22,194,248 $21,981,076

Liabilities

<table>
<thead>
<tr>
<th>Description</th>
<th>2018</th>
<th>2019</th>
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</thead>
<tbody>
<tr>
<td>Accounts Payable &amp; Accrued Expenses</td>
<td>$213,472</td>
<td>$252,075</td>
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<tr>
<td>Accrued Expenses</td>
<td>$216,295</td>
<td>$84,672</td>
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<tr>
<td>Deferred Grant Revenue</td>
<td>$0</td>
<td>$0</td>
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Total Liabilities $429,767 $336,747

Net Assets

<table>
<thead>
<tr>
<th>Description</th>
<th>2018</th>
<th>2019</th>
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<tbody>
<tr>
<td>Without Donor Restrictions</td>
<td>$8,956,682</td>
<td>$9,205,692</td>
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<tr>
<td>With Donor Restrictions</td>
<td>$12,807,799</td>
<td>$12,438,637</td>
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Total Net Assets $21,764,481 $21,644,329

Total Liabilities & Net Assets $22,194,248 $21,981,076

Revenues

<table>
<thead>
<tr>
<th>Description</th>
<th>2019</th>
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<tbody>
<tr>
<td>In-Kind Donations</td>
<td>$4,109,158</td>
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<tr>
<td>Grant &amp; Foundation Revenue</td>
<td>$371,647</td>
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<tr>
<td>Private Contributions</td>
<td>$192,551</td>
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<td>Special Events</td>
<td>$142,331</td>
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<td>Lions Club Contributions</td>
<td>$90,002</td>
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<td>White Cane Contributions</td>
<td>$47,662</td>
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<td>Program Revenue</td>
<td>$991,105</td>
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<td>Investment Income</td>
<td>$1,039,876</td>
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<tr>
<td>Changes in Value (Trusts) &amp; Misc.</td>
<td>$411,528</td>
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Total Revenue $7,395,860

Expenses

- Hearing Services: 58%
- Sight Services: 26%
- Management & Fundraising: 8%
- General: 8%

Audited financial reports are available at LighthouseGeorgia.org.