

# Pool Route Sales USA, Inc.

Email or fax form to: [lisa@usapoolroutesales.com](mailto:lisa@usapoolroutesales.com) – Fax (888) 371-1193

**Questions? Call (772) 220-3306**

**[www.usapoolroutesales.com](http://www.usapoolroutesales.com)**

Business Name \_\_\_\_\_

Business Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_ County \_\_\_\_\_

Owner's Name \_\_\_\_\_ Title \_\_\_\_\_ Birthday Month/day \_\_\_\_\_

Work Telephone \_\_\_\_\_ Home Telephone \_\_\_\_\_

Fax Number \_\_\_\_\_ Cell Number \_\_\_\_\_

E-mail Address \_\_\_\_\_

Location of Pool Accounts (cities) And Number Of Accounts In Each City

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

What is the approximate Radius of your route? \_\_\_\_\_ Miles

How Many Accounts? Residential \_\_\_\_\_ Commercial \_\_\_\_\_

Type? HOA Apt Hotel (circle) Number of stops per week \_\_\_\_\_

Are You Selling All or Part of Your Route \_\_\_\_\_ Reason for selling? \_\_\_\_\_

Are you willing to split your route if a buyer wants something smaller? Yes \_\_\_\_\_ No \_\_\_\_\_

Monthly Service Billing Gross (for weekly cleanings, not including extras or repairs) \$ \_\_\_\_\_

Do you charge service sales taxes? If so, what is your county tax rate?

# of years Accounts have been on service? \_\_\_\_\_

Are Chemicals Included In Monthly service Fee? \_\_\_\_\_

If you charge extra for chemicals (Chlorine, tabs, acid) what was gross for last year? \$ \_\_\_\_\_

Billing Goes Out On What Day For What Month? \_\_\_\_\_

Which Computer Program Do You Use For Billing? \_\_\_\_\_

Do you have tax returns you are willing to make available for review? Yes \_\_\_\_\_ No \_\_\_\_\_

Do you have P&L's or other financial records available for review? Yes \_\_\_\_\_ No \_\_\_\_\_

Number of Full Service \_\_\_\_\_ Monthly Charge: High \_\_\_\_\_ Low \_\_\_\_\_

Number Of Chemical Only \_\_\_\_\_ Monthly Charge: High \_\_\_\_\_ Low \_\_\_\_\_

Do You Charge Extra For Filter Cleans? Yes \_\_\_\_\_ No \_\_\_\_\_ If Yes, How Much \_\_\_\_\_

Do You Charge Extra For Stabilizer? Yes \_\_\_\_\_ No \_\_\_\_\_ If Yes, How Much \_\_\_\_\_

How are repairs handled? In-house, or contracted out? (circle one) if contracted what is your arrangement? \_\_\_\_\_ %, \_\_\_\_\_ flat rate, Other: \_\_\_\_\_

# of Pools Done Each Day and in What City?

#_____	#_____	#_____	#_____	#_____	#_____
Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
City: Mon.	Tues.	Wed.	Thur.	Fri.	Sat.
_____	_____	_____	_____	_____	_____

How many hours per week do you average cleaning these pools (owner operated routes)? \_\_\_\_\_

# pools with auto cleaners \_\_\_\_\_ # pools screened in \_\_\_\_\_ # pools with salt systems \_\_\_\_\_

Are you willing to sponsor/qualify buyers license if necessary? Yes \_\_\_\_\_ No \_\_\_\_\_

If a buyer makes an offer, what do you want presented to you?

All offers \_\_\_\_\_

Full Price offers only \_\_\_\_\_

Offers made at \_\_\_\_\_ X the monthly service billing amount or above \$\_\_\_\_\_ only

Are you willing to offer any owner financing? Yes \_\_\_\_\_ No \_\_\_\_\_

How Did You Hear About Our Company? \_\_\_\_\_

Any Additional Information That May Be Helpful In Explaining Your Route To

Prospective Buyers: \_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

-----Section below pertains only to portion of ROUTE FOR SALE -----

Complete only if you have employees and they can stay with the route

# of Servicemen \_\_\_\_\_ # of Repairmen \_\_\_\_\_ Employees or Independents? \_\_\_\_\_

Tech #1: Hourly or Salary? \_\_\_\_\_ Wages: \_\_\_\_\_ # of Years w/co: \_\_\_\_\_ # of Pools \_\_\_\_\_

Tech #2: Hourly or Salary? \_\_\_\_\_ Wages: \_\_\_\_\_ # of Years w/co: \_\_\_\_\_ # of Pools \_\_\_\_\_

Tech #3: Hourly or Salary? \_\_\_\_\_ Wages: \_\_\_\_\_ # of Years w/co: \_\_\_\_\_ # of Pools \_\_\_\_\_

Tech #4: Hourly or Salary? \_\_\_\_\_ Wages: \_\_\_\_\_ # of Years w/co: \_\_\_\_\_ # of Pools \_\_\_\_\_

Tech #5: Hourly or Salary? \_\_\_\_\_ Wages: \_\_\_\_\_ # of Years w/co: \_\_\_\_\_ # of Pools \_\_\_\_\_

Do they drive own trucks or company trucks? \_\_\_\_\_

If own, gas or mileage allowance? \_\_\_\_\_ Amount allowed? \_\_\_\_\_

How many vehicles for sale \_\_\_\_\_

Year \_\_\_\_\_ Make \_\_\_\_\_ Model \_\_\_\_\_ Blue Book Value \$ \_\_\_\_\_

Year \_\_\_\_\_ Make \_\_\_\_\_ Model \_\_\_\_\_ Blue Book Value \$ \_\_\_\_\_

Year \_\_\_\_\_ Make \_\_\_\_\_ Model \_\_\_\_\_ Blue Book Value \$ \_\_\_\_\_

Year \_\_\_\_\_ Make \_\_\_\_\_ Model \_\_\_\_\_ Blue Book Value \$ \_\_\_\_\_

Year \_\_\_\_\_ Make \_\_\_\_\_ Model \_\_\_\_\_ Blue Book Value \$ \_\_\_\_\_

Approx. Value of Equipment \_\_\_\_\_

Equipment includes: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

Do you work from home or an office building? \_\_\_\_\_ If An office, please answer the following:

How much is rent? \$ \_\_\_\_\_/mo What is square footage of office? \_\_\_\_\_

Is there parking for employee vehicles? Yes \_\_\_\_\_ No \_\_\_\_\_ OR, do they take trucks home? \_\_\_\_\_

Additional Information: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_