

August 11, 2020

- Cable & Satellite Services
- Telecom Services: RLECs
- Telecom Services: Wireless
- Communications Infrastructure: Fiber

EXAMINING FTTH: SOME OPPORTUNITY, BUT COMPETITIVE DYNAMICS CURTAIL MASS BUILDS

A March 2020 report by Broadband Success Partners (*"Fear Not FTTH: Alternatives to Complex HFC Upgrades"*) conveyed similar findings, acknowledging the opex savings of a FTTH build, but no imminent need to incur the upfront capital costs at this time, noting "there are economic reasons why DAA is the correct answer today, and there are places where Fiber is the correct answer today. We will be in a mixed mode for a long time to come." The firm also interviewed a large MSO CTO noting "legacy networks will stick around a long time. There is no direct reason to prompt collapsing them."