

Local Market Update for April 2021

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

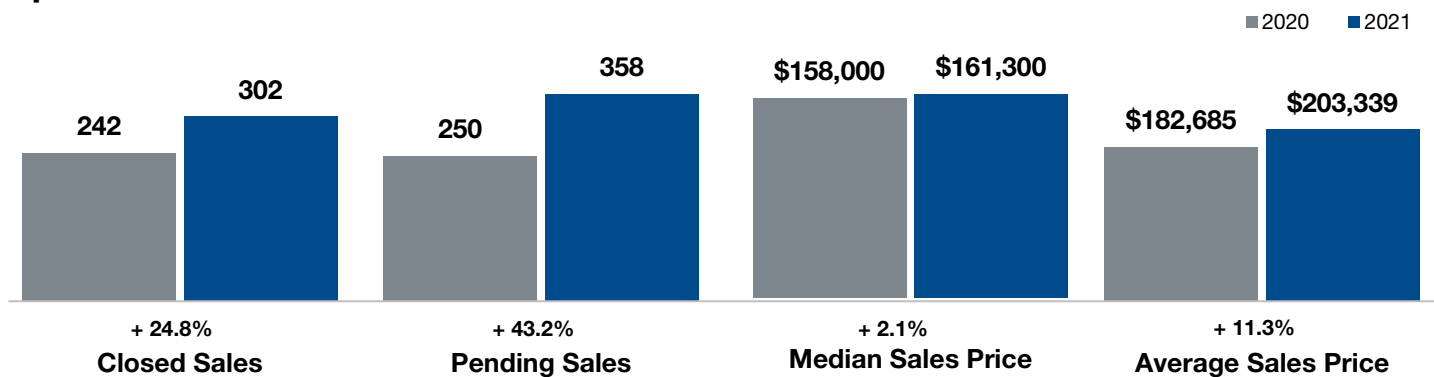


St. Joseph County

| Key Metrics | April | | | Year to Date | | |
|--|-----------|-----------|----------------|--------------|-------------|----------------|
| | 2020 | 2021 | Percent Change | Thru 4-2020 | Thru 4-2021 | Percent Change |
| New Listings | 293 | 404 | + 37.9% | 1,182 | 1,280 | + 8.3% |
| Closed Sales | 242 | 302 | + 24.8% | 960 | 1,016 | + 5.8% |
| Median Sales Price | \$158,000 | \$161,300 | + 2.1% | \$140,000 | \$150,500 | + 7.5% |
| Percent of Original List Price Received* | 97.9% | 101.1% | + 3.3% | 97.2% | 99.1% | + 2.0% |
| Months Supply of Inventory | 1.7 | 0.9 | - 47.1% | -- | -- | -- |
| Inventory of Homes for Sale | 513 | 290 | - 43.5% | -- | -- | -- |

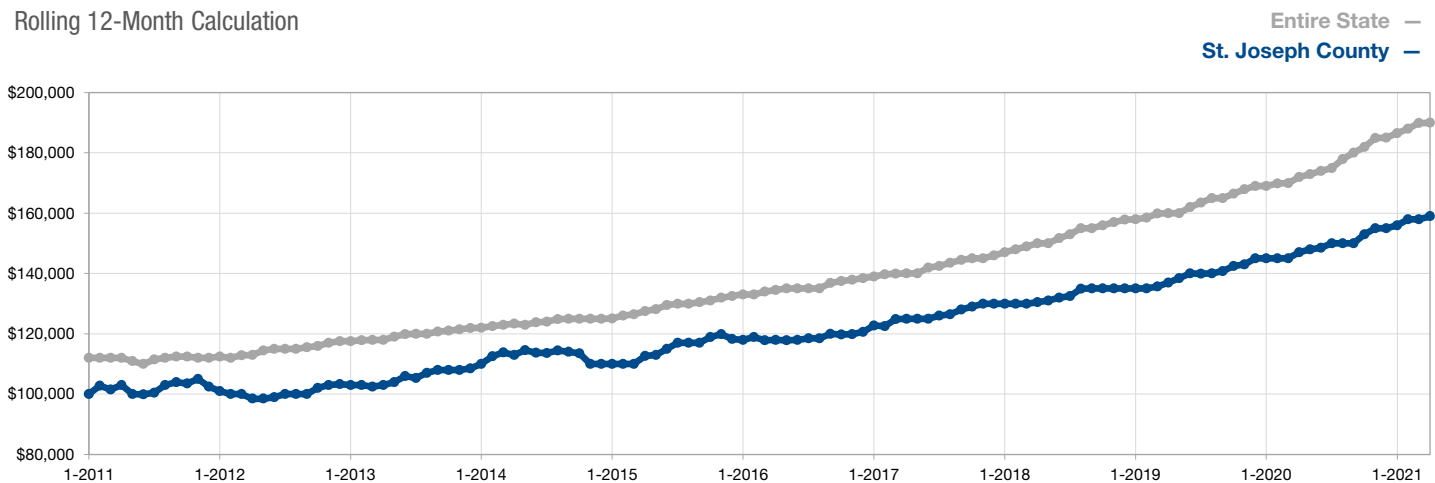
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

April



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.