

Local Market Update for January 2021

A RESEARCH TOOL PROVIDED BY THE INDIANA ASSOCIATION OF REALTORS®

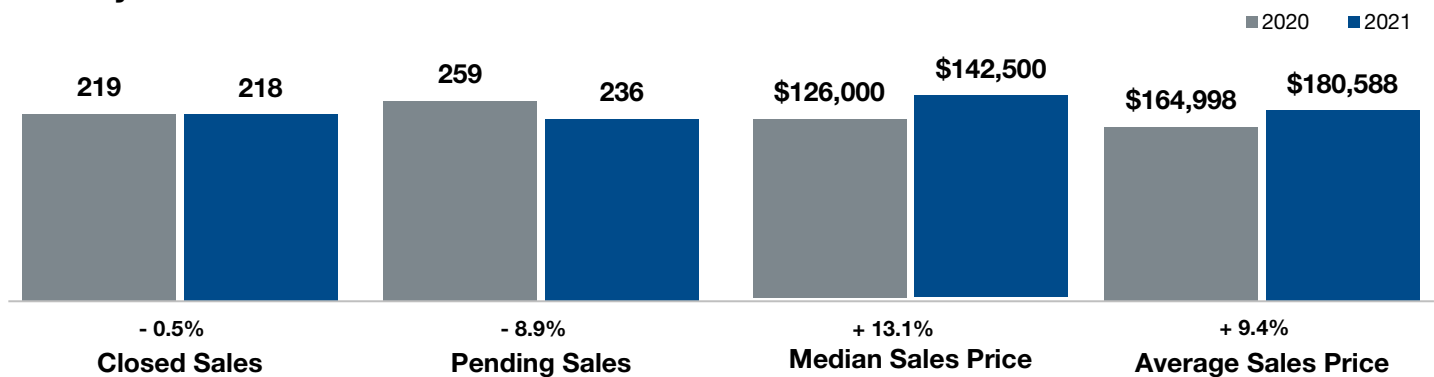


St. Joseph County

Key Metrics	January			Year to Date		
	2020	2021	Percent Change	Thru 1-2020	Thru 1-2021	Percent Change
New Listings	270	259	- 4.1%	270	259	- 4.1%
Closed Sales	219	218	- 0.5%	219	218	- 0.5%
Median Sales Price	\$126,000	\$142,500	+ 13.1%	\$126,000	\$142,500	+ 13.1%
Percent of Original List Price Received*	96.0%	96.9%	+ 0.9%	96.0%	96.9%	+ 0.9%
Months Supply of Inventory	1.8	1.1	- 38.9%	--	--	--
Inventory of Homes for Sale	542	359	- 33.8%	--	--	--

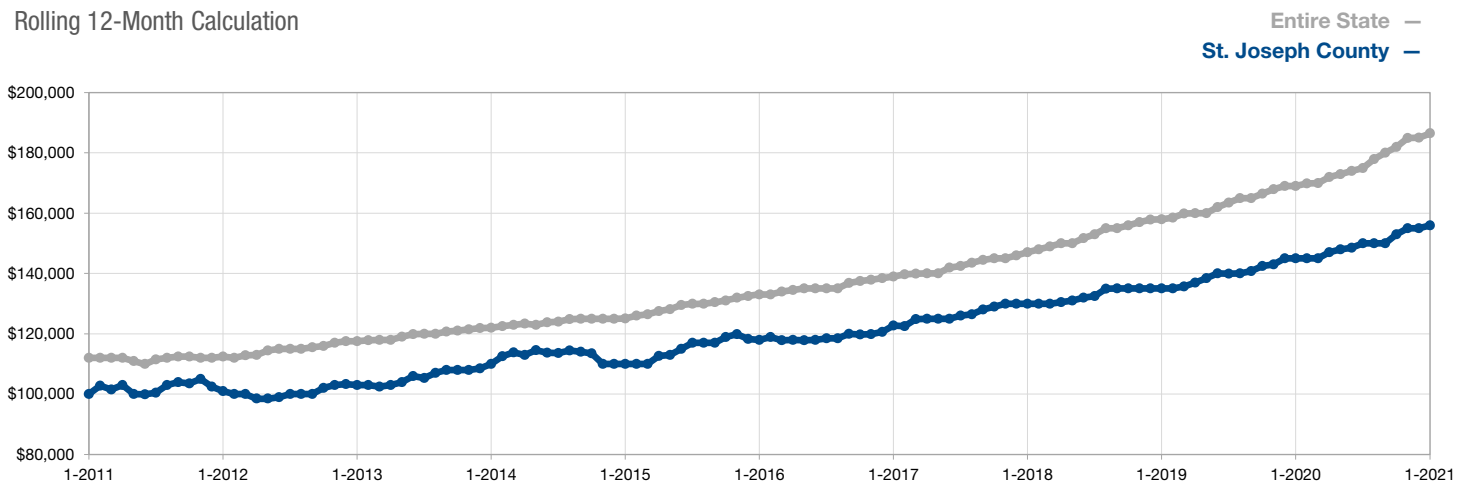
* Does not account for list price from any previous listing contracts. | Activity for one month can sometimes look extreme due to small sample size.

January



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.