

Boy Scouts Tailors Contract Management System to Meet Business Goals Using Contraxx

Situation

This large, century-old youth organization required a contract management solution that would meet their need to manage over a dozen different types of contracts, each with its own custom data and workflow requirements. As a non-profit organization, this customer needed a solution that could meet their evolving needs over time, and would allow for the ongoing update to data elements and approval processing without intensive and costly technical intervention. Ecteon worked with technologists and legal professionals to more clearly delineate requirements and provide a powerful configuration that allows for the straightforward capture of key contract data within a set of workflow paths that are specific to the needs of each department and user.

Solution

The organization had done an exemplary job of laying out requirements for contract types, custom data and workflow needs. Ecteon facilitated additional discussions to finalize needs and tailor the resulting configuration to meet a variety of business goals.

Through this collaborative effort, a complex set of workflow streams were implemented – many of which included steps dependent on dollar amounts, complexity, organizational structure and location of services to be provided. In order to further expedite the contract approval processes and allow for a quicker, more effective path from inception through execution, a custom set of alerts were included in the implementation. These alerts, in concert with Ecteon's out-of-the-box dashboards, ensure that the right people are in the loop at just the right time.

Conclusion

Though this organization is in the early months of their new Contraxx implementation, the improvements in precision of processing and clarity of contract terms and components has resulted in a better, more effective contracting process.