

# Quality One Wireless Fact Sheet

## About Us

Quality One Wireless LLC is a global leader in wireless distribution, providing complete solutions to mobile device manufacturers, wireless operators and retailers. Founded in 1993 and headquartered in Orlando, FL, Quality One Wireless is minority-owned and recently purchased the assets of Personal Communication Devices (PCD). The combined company operates in 26 countries globally under the Quality One brand. Unlike other wireless industry suppliers, Quality One Wireless LLC manages the entire wireless device product life cycle from product development to channel distribution, warranty, repair and second life sales. The company has successfully launched more than 500 wireless devices over the last decade. Quality One has 200,000 square feet of facility space in Orlando, FL, Ronkonkoma, NY, Cincinnati, OH, and Mexico City, plus two domestic call centers that manage a variety of programs including warranty, consumer returns, troubleshooting and insurance exchanges. Other services include customization for niche markets, M2M solutions, engineering, quality, logistics, supply chain, handset insurance, and buy-back and trade-in programs. For more information, visit [www.q1w.net](http://www.q1w.net).

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**CTIA Super Mobility Booth 3223 • Website: [www.q1w.net](http://www.q1w.net)**

## Mission

To be an indispensable wireless onboarding and product life cycle management business partner to carriers, OEMs and retailers.

To deliver measurable sales, revenue and cost-saving/efficiency results to carriers, OEMs and retailers through unique and innovative business solutions.

**For Carriers:** To drive value and increase revenue and customer loyalty throughout the entire wireless product life cycle with supply chain solutions, scalable services and leading-edge technology in the traditional and non-traditional device space.

**For OEMs:** To expand product reach and drive demand through new markets and customers, channel strategies, global coverage, navigation of local markets and our relationships with tier 1, 2 and 3 carriers.

**For Retailers:** To increase sales through unique, innovative products, services, promotions and strategic partnerships. To meet and/or exceed supply and inventory management requirements and to garner customer loyalty through customer protection, trade-in and replacement programs.

## Quality One Wireless Partners and New Technology (see press kit)

### Company Differentiators

Our key advantage to wireless device manufacturers is that we do business with every wireless carrier in North America.

Our key advantage to wireless carriers is that we source and aggregate products from multiple wireless device manufacturers on behalf of wireless carriers saving the resources and time required in doing business with and managing multiple wireless device manufacturers.

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## Key Facts

- Founded January, 1993
- Founder and CEO: John Chiorando
- Operates in 26 Countries Globally
- HQ Location: Orlando, FL
- Minority Owned
- 200,000 square feet of Facilities Space
- Facilities in: Orlando, FL, Ronkonkoma, NY, Cincinnati, OH, and Mexico City
- Two domestic call centers
- 250+ Employees
- Launched over 500 wireless devices in last decade
- Acquired assets of PCD in October, 2013
- John Chiorando is on the Board of Directors of CTIA and the Competitive Carriers Association (CCA)

## Executive Team

- John Chiorando, Founder and CEO
- Jorge Garcia, Chief Operating Officer
- Anthony Montore, President Sales
- Bryan Berndt, Chief Sales Officer
- Katie Wasserman, Chief Marketing Officer
- Garrett Grainger, Chief Information Officer
- Robert Staats, Chief Financial Officer
- Marshall Harris, General Counsel

## Recent Press Releases

Quality One Wireless, LLC And Omate Announce Agreement to Provide New Generation...  
-- ORLANDO, Fla., Aug. 29, 2014 /PRNewswire/ --

#SpeedUp Technology introduces SmartWatch, Smartphone, Pad, Cam & more w/ Quality One Wireless in N. & Latin America

Q1W announces distribution facility expansion to provide optimized supply chain logistics & rates-view press release

PERSONAL COMMUNICATIONS DEVICES (PCD) AND QUALITY ONE WIRELESS (Q1W)  
ANNOUNCE PROPOSED SALE

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