

Sales Hub Professional

For scaling teams to optimize, automate & report on sales.

Key Features

Multiple Teams

- Organize your HubSpot account users into groups that you can use to control access, rotate leads, filter reports, and more. Up to 10 teams

Multiple Deal Pipelines

- Track sales performance across different regions, verticals, or other dimensions separately. Define unique sets of stages for each sales process. Up to 50 deal pipelines per account

Sales Automation

- Automate common sales operational tasks like rotating leads and triggering sales team notifications.

Required Fields

- Define fields that must be completed by your team when certain actions are taken (e.g. a deal moves between stages).

Products

- Build a customized library of the products you sell. Attach these products to deals and report on performance of these different products.

Quotes

- Create and share professional-looking proposals in just a few clicks.

1:1 Video Creation

- Create videos using your laptop camera or the screensharing tool inside your HubSpot account. Share personalized videos with prospects directly from the HubSpot CRM, and track their performance with a built-in analytics dashboard.

Smart Notifications

- Enable prioritization of incoming notifications about prospect activity, highlighting the strongest signals that are worth a rep's immediate attention.

Salesforce Integration

- Bi-directionally sync contacts, companies, deals/opportunities, and tasks/activities between your Salesforce account and your HubSpot account.

For a complete list of features, visit [HubSpot's product catalog](#).

Pricing

Starting at \$400 USD a month

5 users included

Comparing Sales Professional to Starter?

Sales Hub Professional solves for mature sales teams who have graduated off of point solutions and need a viable all-in-one sales stack to be successful. The Professional features give you everything in the Starter package in addition to an elevated experience with multiple team needs, pipeline management & automation.

For additional information:

Visit the
Product Page