



Pacific Southwest  
Minority Supplier  
Development Council

25<sup>th</sup>  
ANNIVERSARY

2018  
ANNUAL PROCUREMENT  
BUSINESS CONFERENCE  
**SCHEDULE**  
TRACK 1 | Corporate Procurement

**THURSDAY, JULY 26, 2018**

7:00 - 8:00 AM | Breakfast

7:45 - 8:00 AM | Welcome

Rainey Alben, President & CEO, Pacific Southwest Minority Supplier Development Council

Michael Angulo, Senior Analyst, Supplier Diversity, SRP

8:00 - 9:00 AM | Keynote



**Future Trends in Supply Management: Impact to Suppliers.**

The landscape of procurement and supply management is exciting as we look at the future trends. We see changes in many areas including supplier risk management, innovation, digitization, and supplier programs. Do you have the right programs, practices, and skillset to be prepared for the end-to-end changes and transformation that are taking place? Deborah Stanton, executive director of CAPS Research and former CPO of MasterCard will share her insights and experiences on future trends that are impacting buyers and sellers.

-Moderated by Robert Lambert, Managing Director, Harvard Group International

-Presented by Deborah Stanton, Executive Managing Director at CAPS Research and Former CPO at MasterCard

(\*Earn 1-hour CEH from ISM C.P.M, CPSD CPSM Certification holders)

9:00 - 10:00 AM | Breakout Session



**Cleansing Your Data By Process**

Many organizations go through the annual process of cleaning their supplier data by using a third-party provider. Although this process can appear helpful, there is really no guarantee that the data is clean. And this very same data will ultimately become "dirty" or inaccurate soon after this annual process is complete. During this presentation, we'll showcase a real-life example of how one company maintains clean data by applying an effective business process for supplier data and profile maintenance. Data cleansing by process eliminates the need for annual "spring cleaning". We'll share the key ingredients required to implement a successful master data process and review the overwhelming benefits of this fresh approach.

-Presented by John Davis, CIO, Adapt One

(\*Earn 1-hour CEH from ISM C.P.M, CPSD CPSM Certification holders)

10:00 - 12:30 PM | Exhibit Hall Open

# SCHEDULE CONTINUED

## 10:30 - 11:30 AM | How to become a Certified Minority Business Enterprise (MBE)



As a certified MBE, you will be in a unique position to promote and market your services to prospective corporate buyers who are looking to build relationships with trusted minority-owned businesses. If your company wants to connect with private-sector buyers, MBE certification is considered the platinum standard in supplier diversity and can improve financial performance. We invite you to join this session to learn about the many benefits of being certified as a minority business enterprise.

**-Presented by Nichole Jackson, Certification and IT Manager, Pacific Southwest Minority Supplier Development Council**

## 12:30 - 1:30 PM | Lunch

## 1:30 - 2:30 PM | Keynote



### Sustainability – Reading and Responding to Priorities

Over the last fifteen years, the priority for corporate responsibility, and specifically sustainability, has grown from an industrial concern to a broad concern for US and international businesses. Yet, the priorities of customers, shareholders, employees, and communities are often conflicting. Steve will share his perspective on how to understand these different forces and what companies look for as they search for the right solutions.

**-Moderated by Robert Lambert, Managing Director, Harvard Group International**

**-Presented by Steve Miller, Chief Procurement Officer, P.F. Chang's**

**(\*Earn 1-hour CEH from ISM C.P.M, CPSD CPSM Certification holders)**

## 2:30 - 3:30 PM | Breakout Session



### Procurement and Supply Management of the Future

What will supply chain management and procurement of the future look like? Judging from the current geo-political and economic landscape, any business will be curious as to what their future supply network will look like and how they can be ready for it. As we manage our sourcing and supply chain management processes, some of topics that impact our supply networks and decision making processes i.e. Artificial Intelligence, resource scarcity, globalization/geopolitical risks, rising population, changing trade policies, environmental degradation, wealth/health inequalities, and continuous shifting political ideologies. There is no clear cut or set way to predict the future, but we can be prepared for it. By infusing some level of agility and flexibility, as well as understanding different narratives, this seminar will show trends and how organizations can be prepared or predict what their supply chain network will be or look like in the nearest future.

**-Presented by: Adebayo Adeleke, Chief, Contracting Support Operations and Deputy Chief,**

**U.S. Army - Mission & Installation Contracting Commander, FCIPS, CPSM, SCMP, CFCM**

**(\*Earn 1-hour CEH from ISM C.P.M, CPSD CPSM Certification holders)**

## 3:30 - 5:30 PM | Exhibit Hall Open

## 5:30 - 6:30 PM | Exhibit Hall/Cocktail Hour

## FRIDAY, JULY 27, 2018

## 8:00 - 12:00 PM | Strategic "Connect" Sessions (Matchmaking)

**MATCH-MAKING PORTAL NOW OPEN**

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