

 acefields.tech



funding for tech projects and companies



who we are

Racefields.tech is an FCA regulated corporate finance house that specialises in raising equity and debt finance for tech projects and companies. Based in Royton, Greater Manchester we operate throughout the U.K. Our services also include M&A, Consultancy, MBI/MBO and Due Diligence.

equity finance

Leveraging our contact database which contains the details of over 700 venture capital and equity investment firms we raise equity Seed funding and series A and B for our clients. We do the research, create the Pitch Book and Video along with the financial modelling and other supporting documents. Working with our clients we seek out equity finance including negotiating the deal and bringing it to a successful close.



consultancy

Often clients need strategic advice before embarking on a fund raise. This might include restructuring their business and sometimes the development of a new business model. Our people are on hand to provide advice and direction when needed. We also offer due diligence services for clients who are evaluating a business proposition such as acquiring a company or launching a new tech product or service.

mergers, acquisitions and buy-outs

The tech industry is fast moving and always evolving new products and services. Racefields is on hand when opportunities arise for our clients to acquire, merge with or buy-out a business. We can provide the strategic and financial advice, conduct a fund raise and manage the deal to a successful conclusion.

accepting clients

We only accept clients that can meet the following criteria:

Strong management team – that can demonstrate the desire and the experience to succeed.

Similar investments being made – we need to see that projects and businesses with a similar profile are already being funded.

Research – we check everything to ensure that what we are promoting to investors is a fair and accurate representation of the opportunity our client is offering.

Exit – that investors have a believable exit route that offers to recover the capital invested along with the expected profits.

History – we check every client's history to evaluate their performance as a business person. We are OK with previous failure so long as we know when, why and how.



the team

David Gammond - Chairman and Futurist

David leads the team at Racefields.tech and has been in corporate finance for over thirty years, and in the tech business for nearly forty years. Over that time he has been involved in a considerable number of projects ranging from property finance to peptide and protein prediction software, from renewable energy to supplying super-minicomputers to the manufacturing sector. He worked selling Apple computers when they launched in the UK and was involved with one of the first AI systems being developed at the time through Norsk Data's joint venture with Racal Electronics, Racal Norsk.

David is passionate about developing and implementing tech. He explains, "Tech gives society massive advantages. It can empower people giving them unprecedented opportunities for both wealth creation and personal development. I think that technologies such as machine learning, open information exchange, block chain, big data and proactive medical intervention are incredibly exciting. What a great time to be in the tech industry!".

<https://www.linkedin.com/in/david-gammond-6b222529/>



karl fernandes – technical specialist

Karl left Sunderland University with a bachelors of science degree in computer applications. He spent his early career at Flextronics where he worked on and repaired computer mother boards, hard drives and CPUs.

In 2011 Karl entered the renewable energy industry designing a database for highly distributed assets across the U.K. He also worked on remote monitoring of assets including maintenance and servicing. He was instrumental in the creation and running of a large domestic solar PV portfolio. At the end of 2018 Karl entered corporate finance focusing on tech projects and companies. In his current role he searches out potential business opportunities and matches clients with funders.

“Computer processing power is increasing at an exponential rate and with it comes the opportunity to develop products and services that we could of only imagined a few years ago. I enjoy working with clients who take advantage of this newly available processing power to build industry leading businesses”.

<https://www.linkedin.com/in/karl-fernandes-641abb124/>



nicola fernandes – ceo and compliance

Nicola spearheads the Racefields Exchange having created the web site that matches property funders with borrowers. She also has overall responsibility for finance and compliance. She is registered with the FCA for CF1, CF10 and CF11.

Nicola started her career in the retail sector first on the shop floor quickly moving up to promotional origination and design. She joined Racefields in 2010 as both a creative designer and in administration. Nicola blends high level administration with the creativity required to conceive of and then develop projects for Racefields and for our clients.

“Tech offers opportunities to both men and women, young and old, of any race and culture. I consider myself a tech entrepreneur, I understand what it takes to build a web based service and then to engage clients to that service. That is why I enjoy working with clients who are developing their tech business”.

<https://www.linkedin.com/in/nicola-fernandes-58498ba4/>



Connect with us



Racefields.tech is a trading style of
Racefields Ltd
Highland House
Highlands
Royton
OL2 5HP



0161 818 2426



mail@racefields.tech

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